

# Pentalpha Income for Life Fund

## Product Disclosure Statement

ARSN 616 927 318  
APIR ETL7981AU  
Issue Date 16 January 2018



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This Product Disclosure Statement ("PDS") was issued on 16 January 2018. This PDS is for the offer of interests in the Pentalpha Income for Life Fund ARSN 616 927 318 (referred to throughout this PDS as the "Fund").

The PDS has been prepared and issued by Equity Trustees Limited (ABN 46 004 031 298, Australian Financial Services Licence ("AFSL") No. 240975) in its capacity as the responsible entity of the Fund (referred to throughout this PDS as the "Responsible Entity", "Equity Trustees", "us" or "we"). The investment manager is Pentalpha Investment Management Pty Ltd (ABN 25 168 016 126), Corporate Authorised Representative of Pentalpha Holdings Pty Ltd (ABN 41 168 015 889, AFSL 476920) (referred to throughout this PDS as "Pentalpha" or "Investment Manager").

This PDS is prepared for your general information only. It is not intended to be a recommendation by the Responsible Entity, Investment Manager or any associate, employee, agent or officer of the Responsible Entity or Investment Manager or any other person to invest in the Fund. This PDS does not take into account the investment objectives, financial situation or needs of any particular investor. You should not base your decision to invest in the Fund solely on the information in this PDS. You should consider the suitability of the Fund in view of your personal financial circumstances, investment objectives and needs. We recommend that you seek advice before making an investment decision.

Equity Trustees, the Investment Manager and their employees, associates, agents or officers do not guarantee the success, repayment of capital or any rate of return on income or capital or the investment performance of the Fund. Past performance is no indication of future performance. An investment in the Fund does not represent a deposit with or a liability of Equity Trustees, the Investment Manager or any of their associates. An investment is subject to investment risk, including possible delays in repayment and loss of income or capital invested. Units in the Fund are offered and issued by the Responsible Entity on the terms and conditions described in this PDS. You should read this PDS in its entirety.

The forward looking statements included in this PDS involve subjective judgment and analysis and are subject to significant uncertainties, risks and contingencies, many of which are outside the control of, and are unknown to, Equity Trustees, the Investment Manager, and their officers, employees, agents or associates. Actual future events may vary materially from the forward looking statements and the assumptions on which those

statements are based. Given these uncertainties, you are cautioned not to place undue reliance on such forward looking statements.

There are references to past performance in this PDS. Past performance is no guarantee of future performance.

In particular, in considering whether to invest in the Fund, investors should consider the risk factors that could affect the financial performance of the Fund. Some of the risk factors affecting the Fund are summarised in section 6.

All amounts quoted in this PDS are in Australian dollars ("AUD") unless stated otherwise.

The offer made in this PDS is only available to investors receiving this PDS in Australia and New Zealand (electronically or otherwise). New Zealand investors must read the Pentalpha Income for Life Fund New Zealand Investors Information Sheet before investing in the Fund. This PDS is not to be treated as an offer to sell, or a solicitation of an offer to buy, any units in any jurisdiction in which it is unlawful to make such an offer or solicitation or to any person to whom it is unlawful to make such an offer or solicitation. If you received this PDS electronically we will provide a paper copy free upon request during the life of this PDS. The PDS is available by requesting a copy free of charge from Pentalpha at [contact@pentalpha.com.au](mailto:contact@pentalpha.com.au)

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the US Securities Act of 1933 as amended ("US Securities Act"). Equity Trustees may vary its position and offers may be accepted on merit at Equity Trustees' discretion. The units in the Fund have not been, and will not be, registered under the US Securities Act unless otherwise determined by Equity Trustees and may not be offered or sold in the US to, or for, the account of any US Person (as defined) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

Information in this PDS that is not materially adverse is subject to change from time to time and will be updated as required. You can obtain any updated information by calling Pentalpha on +617 3708 0101. A paper copy of the updated information will be provided free of charge on request.

Unless otherwise stated, all fees quoted in the PDS are inclusive of GST, after allowing for an estimate for Reduced Input Tax Credits ("RITC").

# 1. Fund at a glance

	Summary	For further information
<i>Name of the Fund</i>	Pentalpha Income for Life Fund	Section 5
<i>APIR Code</i>	ETL7981AU	Section 5
<i>ARSN</i>	616 927 318	Section 5
<i>Investment objective</i>	The Fund aims to achieve a before fees total return in excess of 6% per annum and aims to distribute at least 1% of the return on a quarterly basis.	Section 5
<i>Fund Benchmark</i>	Not Applicable	Section 5
<i>Investment strategy</i>	Actively managed, high conviction, income focussed, long only, tax aware and risk averse Australian share portfolio. The portfolio of 10 - 20 stocks is fundamentally selected. This is combined with an option-based stock risk management system. The objective is to deliver an attractive grossed-up yield with inflation-fighting capital gains while substantially limiting downside risk to invested capital.	Section 5
<i>The type(s) of investor(s) for whom the Fund would be suitable</i>	Investors able to utilise franking credits and seeking regular distributions with potential for capital growth from a defensive Australian share portfolio. The Fund seeks to optimise the investment returns of income-seeking investors exempt from Australian income tax.	Section 5
<i>Recommended investment timeframe</i>	At least 5 years. We recommend that you consider, with your financial adviser, the suggested investment period for the Fund in relation to your own investment timeframe. You should review this regularly to ensure that the Fund continues to meet your investment needs.	Section 5
<i>Minimum initial investment</i>	\$500,000	Section 7
<i>Minimum additional investment</i>	\$50,000	Section 7
<i>Minimum withdrawal amount</i>	\$50,000	Section 7
<i>Minimum balance</i>	\$400,000	Section 7
<i>Cut off time for applications and withdrawals</i>	2:00pm on a Business Day	Section 7
<i>Cooling Off Rights</i>	Applies to Retail Clients only.	Section 7
<i>Valuation frequency</i>	Generally every Business Day	Section 7
<i>Unit pricing</i>	Generally every Business Day	Section 7
<i>Applications</i>	Generally every Business Day	Section 7
<i>Withdrawals</i>	Generally every Business Day	Section 7
<i>Income distribution</i>	Quarterly	Section 7
<i>Management costs</i>	0.72% p.a. of the Net Asset Value ("NAV") (including GST less RITCs)	Section 9
<i>Entry fee/exit fee</i>	Nil	Section 9
<i>Buy/Sell spread</i>	+/- 0.35% on applications into the Fund, and withdrawals out of the Fund.	Section 9

## 2. Benchmarks

The information summarised in this table and the table in section 3 and explained in detail in the identified page or section reference is intended to assist investors with analysing the risks of investing in the Fund. Investors should consider this information together with detailed explanation of various benchmarks and principles referenced throughout this PDS and the key risks of investing in the Fund highlighted in section 6 of this PDS.

Benchmark	Is the benchmark satisfied?	For further information
Valuation of assets		
This benchmark addresses whether valuations of the Fund's non-exchange traded assets are provided by an independent administrator or an independent valuation service provider.	Yes	Please refer to page 7 of this PDS for further information.
Periodic reporting		
This benchmark addresses whether the responsible entity of the Fund will provide periodic disclosure of certain key information on an annual and monthly basis.	Yes	Please refer to page 14 of this PDS for further information.

### 3. Disclosure Principles

	Summary	Section (for further information)
<i>Investment strategy</i>	<p>The Fund is invested in listed Australian Shares and Exchange Traded Options.</p> <p>The Fund may use derivatives as a part of its investment strategy.</p> <p>Diversification guidelines for the Fund are set out in section 5.2. The specific risks of investing in the Fund are described in section 6.</p>	Section 5.2
<i>Investment manager</i>	<p>Pentalpha Investment Management Pty Ltd is the investment manager. Pentalpha Holdings Pty Ltd is the AFSL holder.</p> <p>The Fund is managed by Denis Donohue and Ewan Macleod.</p> <p>Further details in relation to the expertise of the Investment Manager are set out in section 4.</p>	Section 4
<i>Fund structure</i>	<p>The responsible entity of the Fund is Equity Trustees Limited who has appointed Pentalpha Investment Management Pty Ltd as investment manager.</p> <p>See section 5.3 for further information on other key service providers, Equity Trustees' role in monitoring the performance of service providers and a diagram of flow of funds through the Fund.</p>	Section 5.3
<i>Valuation, location and custody of assets</i>	<p>Link Fund Solutions Pty Ltd ("Link Fund Solutions") has been appointed as custodian and administrator of the Fund as described in section 4 of this PDS and provides administrative, accounting, registrar and transfer agency services. The Administrator is responsible for determining the Fund's NAV.</p> <p>See section 5.4 for further information on custodial arrangements and the geographical location of assets.</p>	Section 5.4
<i>Liquidity</i>	<p>The Fund invests predominately in liquid assets and is expected to be liquid for the purposes of the Corporations Act.</p>	Section 5.5
<i>Leverage</i>	<p>The Fund's underlying strategy does not employ leverage.</p>	Section 5.6
<i>Derivatives</i>	<p>The Fund is permitted to hold derivatives (only exchange traded).</p>	Section 5.7
<i>Short selling</i>	<p>The Fund is not permitted to short sell Australian Shares.</p>	Section 5.8
<i>Withdrawals</i>	<p>We generally process withdrawals daily.</p> <p>Provided a withdrawal request is received before 2.00pm on a Business Day the withdrawal proceeds will be calculated using that day's redemption price.</p> <p>Risks and limitation on withdrawals are set out in section 5.9.</p>	Section 5.9

## 4. Who is Managing the Fund?

### The Responsible Entity

#### Equity Trustees Limited

Equity Trustees Limited ABN 46 004 031 298 AFSL 240975 ("Equity Trustees"), a subsidiary of EQT Holdings Limited ABN 22 607 797 615, which is a public company listed on the Australian Securities Exchange (ASX: EQT), is the Fund's Responsible Entity and issuer of this PDS. Established as a trustee and executorial service provider by a special Act of the Victorian Parliament in 1888, today Equity Trustees is a dynamic financial services institution which continues to grow the breadth and quality of products and services on offer.

Equity Trustees' responsibilities and obligations as the Fund's Responsible Entity are governed by the Fund's Constitution ("Constitution"), the Corporations Act and general trust law. Equity Trustees has appointed Pentalpha as the Investment Manager of the Fund. Equity Trustees has appointed a Custodian to hold the assets of the Fund. The Custodian has no supervisory role in relation to the operation of the Fund and is not responsible for protecting your interests.

### The Investment Manager

#### Pentalpha Investment Management Pty Ltd ("Pentalpha")

Pentalpha Investment Management Proprietary Limited (Pentalpha) (ABN 25 168 016 126) is an authorised representative of Pentalpha Holdings Proprietary Limited (ABN 41 168 016 126, AFSL 476920). Pentalpha is the Investment Manager for the Pentalpha Income for Life Fund.

Pentalpha is an Australian-based boutique investment manager established by its Managing Director, Denis Donohue. Before Pentalpha, Denis was Head of Australian Share Investments at Suncorp Metway Investment Management Limited ("Suncorp") before establishing Solaris Investment Management Limited ("Solaris") in 2008. Under his stewardship, Suncorp and Solaris grew considerably to over \$5 billion in funds under management by successfully servicing their clients in both the Australian institutional and retail markets.

#### Investment team

The investment team of Denis Donohue and Ewan Macleod have the combined skills and experience to execute on this philosophy.

Denis Donohue, Portfolio Manager

Denis is the lead investment manager for the Fund and has over 25 years of investment experience within the Australian funds management industry. For the first half of his career, he was an analyst investing across a broad range of Australia's listed sectors. In 2004, he was promoted to lead the Suncorp Australian shares investment team (a role which he continued in at Solaris).

Ewan Macleod, Head of Research

Ewan is the research manager for the Fund. He supports the lead investment manager by ensuring continuity of investment management services should the lead manager be unavailable

and brings his own experienced perspective to the investment management process. Denis worked with Ewan at Suncorp between 1989 and 1993 before Ewan moved on to become the investment manager for The Royal Automobile Club of Queensland ("RACQ").

Ewan brings with him over 34 years of investment experience within the Australian funds management industry. During the 1980's, he was an investment analyst at Suncorp covering a broad range of Australia's listed sectors. In 1988, he was promoted to the role of Balanced Portfolio Manager at Suncorp (a role which he continued in at RACQ until April 2016). Ewan subsequently joined Pentalpha in June 2016. Ewan's extensive experience covers not only Australian equities but also fixed interest, asset allocation and treasury management.

The Investment Manager seeks to maintain its high standard of corporate governance. Denis Donohue, Ewan Macleod, Pentalpha Investment Holdings Pty Ltd and Pentalpha Investment Management Pty Ltd have never being subject to any adverse regulatory findings.

The Responsible Entity has the right to terminate the services of Pentalpha as investment manager on specified grounds as identified in the IMA between Pentalpha and the Responsible Entity. For example, the Responsible Entity may terminate the IMA by giving the Investment Manager 20 Business Days' notice. The Responsible Entity may also, immediately by written notice to the Investment Manager, terminate the IMA where the Investment Manager goes into administration, receivership, liquidation, breaches the terms of the IMA and fails to remedy the breach within the time specified under the IMA, where there is a change of control of the Investment Manager or where the Responsible Entity is required to terminate the IMA under the law.

### The Custodian and Administrator

#### Link Fund Solutions

The Administrator is a specialist provider of outsourced middle and back office administration, fund accounting services and custodial services to a range of fund managers, as well as providing quality outsourced accounting services to a range of clients in the financial services sector. In its capacity as Administrator, it performs all general administrative tasks for the Fund, including keeping financial books and records and calculating the NAV of the Fund. As Custodian, its role is limited to the holding of the assets of the Fund as an agent of Equity Trustees. The Custodian does not make investment decisions in respect of the assets, has no supervisory role in relation to the operations of the Fund and has no liability or responsibility to investors.

The Responsible Entity has entered into an agreement with Link Fund Solutions, which governs the services that will be provided. The Responsible Entity, may at any time, in consultation with the Investment Manager, select any other administrator or custodian to replace Link Fund Solutions.

## 5. How the Fund Invests

### 5.1 Investment objective

The Fund aims to achieve a before fees total return in excess of 6% per annum and distribute at least 1% of the return on a quarterly basis.

### 5.2 Investment strategy

The Fund's strategy is to actively manage a high conviction, income focussed, long only, tax aware and risk averse Australian Share portfolio. Using fundamental stock selection and derivative based risk-management, a portfolio of 10 – 20 stocks can deliver a higher than average after-tax running yield, modest capital growth, lower volatility and no leverage. Only Exchange Traded Options (ETOs) on stocks held in the portfolio are used to provide risk mitigation and yield enhancement. The defensive nature of the Fund may result in its cash holding being up to 100% of the portfolio. The Fund is focussed on maximising the outcome for investors able to fully utilise franking credits received from Australian shares.

As a Grannuity strategy, the Fund looks to generate sufficient cash plus franking credits to fund current expenditure requirements whilst preserving and growing the underlying capital as a counter to the negative long term impact of inflation. It is better suited to investors in the wealth utilisation phase rather than the wealth accumulation phase. A Grannuity approach looks to deliver within a consistent total returns range each year rather than the more common one of a return relative to some market index.

The investment universe is limited to Australian shares with actively traded ETOs (over 70 stocks). This universe is then screened for sustainably high franked dividends reducing the universe to around 30 stocks. Applying an intrinsic value screen reduces this to a "buy list" of around 20 well valued fundamentally attractive stocks. Stocks are selected from this "buy list" to optimise for intrinsic value and diversification producing a portfolio of 10 – 20 stocks.

The success of the Investment Manager's investment strategy is subject to a number of factors and assumptions. These risk factors, assumptions and the Fund's risk management measures are summarised in Section 6.

The Investment Manager reserves the right to change the investment strategy from time to time. Any changes to the investment strategy will be notified to investors in accordance with the law.

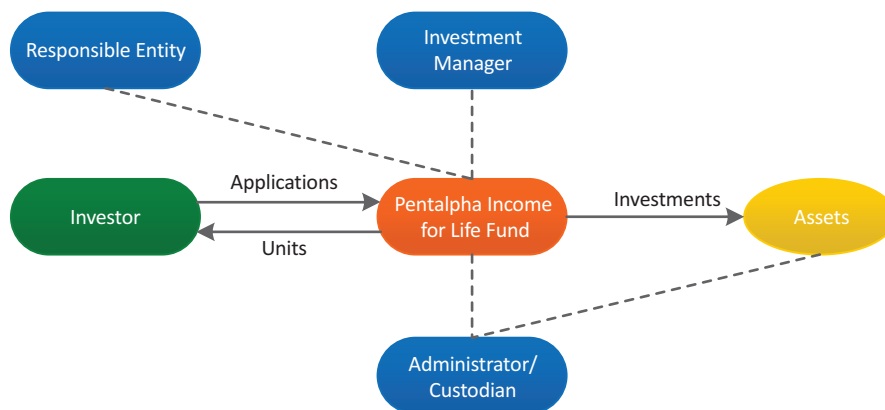
### 5.3 Fund Structure

The Fund is a registered managed investment scheme pursuant to the Corporations Act. It is a unit trust governed by the Constitution. There are currently no other classes of units issued. Additional classes of units may be issued in future and a new unit price will be issued for the relevant class. The Fund comprises assets which are acquired in accordance with its investment strategy. Investors receive units when they invest. In general, each unit represents an individual's interest in the assets of the Fund as a whole subject to liabilities; however it does not give the investor an interest in any particular asset. The value of a unit in the Fund is determined by reference to the assets and liabilities referable to a unit in the Fund. Equity Trustees is the Responsible Entity of the Fund and has appointed Pentalpha as the Investment Manager to manage the investments of the Fund on a day-to-day basis. The Responsible Entity has engaged a number of professional service providers to provide a range of investment, administration and back office services to the Fund including custody, brokerage, administration services and transaction execution. The Responsible Entity has entered into written service agreements with the service providers and will, with the assistance of Pentalpha, regularly monitor the performance of the service providers against service standards set out in the relevant agreements.

As at the date of this PDS, the service providers to the Fund are:

- **Investment Manager:** Pentalpha is responsible for managing the investments of the Fund. For further details on Pentalpha's role please refer to section 4. The Investment Manager is located in Australia.
- **Administrator and Custodian:** Link Fund Solutions provides fund accounting and unit registry services in connection with the Fund. For further details on Link Fund Solutions' role please refer to section 4. Link Fund Solutions is also responsible for holding custody of application money, excess cash and short dated cash instruments. The Administrator and Custodian is located in Australia.

Service providers to the Fund may change without prior notice to investors. Investors will be notified of any change to service providers in the regular reports available as described in section 8. Risks relating to the use of third party service providers are outlined in section 6. The service providers and their relationship to the Fund and the flow of funds through the Fund are shown in the diagram below.



### 5.4 Valuation, location and custody of assets

All positions in the Fund are independently valued by the Administrator. The majority of assets currently traded and held in the Fund are exchange traded and are valued on a mark to market basis at the close of trading on each day. The Fund has no exposure to assets denominated in currencies other than

AUD. Assets not traded on exchanges include cash and cash equivalent instruments, securities expected to be listed within 90 days, bills of exchange and short dated cash contracts. These assets are liquid and valued independently by the Administrator in accordance with the market value of the assets.

Note that the Fund can take positions in instruments from a number of asset classes including, but not limited to:

- Securities listed on the Australian Securities Exchange;
- Securities in entities expected to be listed on the Australian Securities Exchange;
- Derivatives including, but not limited to, Exchange Traded Options which are cash and/or asset backed;
- Convertible notes; and
- Cash and cash equivalent instruments

The Fund invests in assets located in Australia. Fund assets will be held by the Custodian which is located in Australia.

## 5.5 Liquidity

The majority of assets currently traded and held by the Fund are liquid. In recognition of ASIC's "Regulatory Guide 240 Hedge Funds: Improving disclosure", the Responsible Entity and Investment Manager expect that the Fund will be able to realise 80% of the Fund's assets, at the value ascribed to those assets in the most recent calculation of NAV, within 10 days.

Generally, it is the Investment Manager's policy to ensure that the Fund remains liquid.

## 5.6 Leverage

The Fund does not employ leverage.

## 5.7 Derivatives

The Investment Manager may use derivatives to enhance a securities yield or to hedge its risk.

A derivative is a financial instrument whose value depends on underlying variables. In the Fund, the most common derivatives are exchange traded options. A derivative is essentially a contract whose payoff depends on the value of something else, such as a benchmark or the price of a security or currency. There is often leverage inherent in derivative positions, as only a small initial margin is usually required to establish positions in most derivatives. Risks associated with derivatives may include adverse movement in the physical asset or benchmark underlying the derivative, potential illiquidity of the derivative, the Fund being unable to meet payment obligations as they arise and the counterparty to any derivative contract not being able to meet its obligations under the contract.

Counterparty risk refers to the fact that a counterparty may default on its obligations.

In the Fund, derivatives can be used to enhance the yield on listed equities held in the Fund (where appropriate). Derivatives may also be used to hedge risk. Leverage and counterparty exposure is monitored closely by the Investment Manager and strictly controlled to achieve the aims of the Fund by closely monitoring the financial health of counterparties.

## 5.8 Short selling

The Fund does not engage in short selling.

## 5.9 Withdrawals

Withdrawal requests are processed daily. Withdrawal requests must be received before 2.00pm on a Business Day in order to receive that day's withdrawal price.

Equity Trustees will generally pay withdrawals within 7 days of determining the applicable Withdrawal Price. However, the Constitution of the Fund allows Equity Trustees to make payment up to 21 days after Equity Trustees accepts the redemption request. This period may be extended by up to 30 days if the Responsible Entity considers that it is in the best interests of members to do so, or by the number of days during which an "Exceptional Circumstance", described in the next paragraph apply.

An "Exceptional Circumstance" is where it is not possible or not in the best interests of unit holders for the Responsible Entity to process redemption requests or pay the Withdrawal Price in respect of a redemption request the Responsible Entity has accepted due to one or more circumstances outside its control. Such circumstances may include, but are not necessarily limited to:

- restricted or suspended trading;
- extreme price fluctuation; and
- uncertainty in the market for an asset of the Fund.

The Responsible Entity also has a right to suspend the consideration of withdrawal requests where an Exceptional Circumstance is present.

The Fund trades predominately in liquid instruments and therefore it is likely that withdrawal requests can be satisfied in virtually all market conditions. Where the Fund is not liquid (as defined in the Corporations Act), investors will only be able to withdraw their investment if Equity Trustees makes a withdrawal offer. Investors will be notified in the unlikely event that material changes to withdrawal rights are made.

Please see section 7 for further details of applications and withdrawals.

## 5.10 Suggested investment timeframe

The suggested investment timeframe is at least 5 years.

## 5.11 Labour standards and environmental, social and ethical considerations

Neither Equity Trustees nor Pentalpha takes labour standards or environmental, social or ethical considerations into account when making their investment decisions. *However, where those factors may negatively impact the investment performance or company stability, Pentalpha's investment team will generally discuss these matters with company management and/or review the decision to hold the specific investment. No specific methodology is used for such reviews nor are there pre-determined views about the extent to which such factors will be taken into account in a review.*

## 5.12 Fund performance

Fund performance is available by calling Pentalpha on +61 7 3708 0100. Please note that due to the historical nature of performance information and the volatility of returns, future returns may differ from past returns.



## 6. Managing Risk

All investments carry risk. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The significant risks below should be considered in light of your risk profile when deciding whether to invest in the Fund. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets and your risk tolerance. Neither Equity Trustees nor Pentalpha guarantee the liquidity of the Fund's investments, repayment of capital or any rate of return or the Fund's investment performance. You may lose money by investing in the Fund and your investment in the Fund may not meet your objectives. Future returns may differ from past returns. In addition neither Equity Trustees nor Pentalpha offers advice that takes into account your personal financial situation, including advice about whether the Fund is suitable for your circumstances. If you require personal financial advice, you should contact a licensed financial adviser.

**The Fund should be considered as a high risk strategy investment. It is not intended as a complete investment program. The Fund is designed only for informed and educated investors who can bear the economic risks of the loss of their investment in the Fund and who have a limited need for liquidity in their investment. There can be no assurance that the Fund will achieve its investment objective or that any investor will get their money back.**

Some of the risks associated with an investment in the Fund and how the Investment Manager manages those risks are listed below. There is no guarantee that any risk mitigation measures described below will be effective.

### Key Risks

#### Market risk

Changes in legal and economic policy, political events, technology failure, changes in interest rates, economic cycles, investor sentiment and social climate can all directly or indirectly create an environment that may influence (negatively or positively) the value of your investment in the Fund. In addition, a downward move in the general level of the equity market can have a negative influence on the performance of the Fund.

#### Interest rate risk

Changes in official interest rates can directly and indirectly impact (positively or negatively) on investment returns. Generally, an increase in interest rates has a contractionary effect on the state of the economy and the valuation of securities. For example, rising interest rates can have a negative impact on a company's value as increased borrowing costs may cause earnings to decline. As a result, the company's share price may fall.

#### Company specific risk

There may be instances where the value of a company's securities will fall because of company specific factors (for example, where a company's major product is subject to a product recall). The value of a company's securities can also vary because of changes to management, product, distribution or the company's business environment. This risk is somewhat mitigated by the knowledge and experience of the Investment Manager.

#### Liquidity risk

There may be times when investments may not be readily sold (for example, in a falling market where some traded securities may become less liquid). Moreover, some securities may be thinly traded and there may not be sufficient market depth to

facilitate the efficient realisation of those assets at all times. However, in the Investment Manager's opinion, trading volumes of investments are generally sufficient to satisfy liquidity requirements when necessary. The Fund generally invests in highly liquid investments which are traded in an active market, and can be readily disposed of. The Investment Manager attempts to mitigate the liquidity risk factor by ensuring that the Fund has sufficient cash exposure to meet liquidity requirements. Note that neither the Responsible Entity nor the Investment Manager guarantees the liquidity of the Fund's investments.

#### Regulatory Risk

This is the risk that domestic or international laws or regulations (including tax laws) are changed adversely or that regulatory supervision of transactions and reporting is performed by the Investment Manager at less than an appropriate standard. The Investment Manager aims to manage this risk by regularly and closely reviewing changes in the regulatory and tax environment.

#### Security selection risk

The Investment Manager may make investment decisions that result in low returns. This risk is mitigated to some extent by the knowledge and experience of the Investment Manager.

#### Concentration risk

The Fund is expected to have a concentrated portfolio of assets. Lower diversification and active stock selection can result in greater than average percentage investment in individual companies. Such concentration can give rise to more risk than where investments are spread over a large number of companies.

Whilst this may increase the potential gains, this concentration of exposure and lack of diversification may also substantially increase the risk of loss to the Fund.

#### Derivatives risk

See section 5.7

#### Credit risk

There is a risk that a party to a credit transaction fails to meet its obligations, such as a counterparty defaulting under a derivative contract or a securities lender failing to deliver a borrowed security.

The Custodian will have general custody of the Fund's assets. The failure of the Custodian to secure custody of the Fund's assets may result in adverse consequences for the assets held by the Fund and may in turn have an adverse effect on the NAV per unit.

#### Fund risk

As with all managed funds, there are risks particular to the Fund, including the possibility it could terminate, fees and expenses could change, the Responsible Entity or the Investment Manager may be replaced or key investment professionals could change. There is also a risk that investing in the Fund may give different results than investing directly in the Fund's underlying investments because of income or capital gains accrued in the Fund and the consequences of investment and withdrawal by other investors. We aim to keep fund risk to a minimum by monitoring the Fund and acting in the unit holder's best interests.

#### Key personnel risk

Pentalpha is dependent to some extent upon the expertise of its existing investment team. Consequently, the Fund's performance could be adversely affected if key members of the

investment team do not continue to provide their services to Pentalpha.

## 7. Investing and Withdrawing

### Initial applications

Investors can acquire units by completing an Application Form. Applicants must be 18 years of age or over. The minimum investment amount for the Fund is \$500,000, but the Responsible Entity may accept lower amounts at its discretion. New Zealand investors must specify the amount in Australian dollars. Application amounts quoted in New Zealand dollars are unable to be accepted.

To invest directly please complete the Application Form accompanying this PDS and send your original Application Form to:

Pentalpha Income for Life Fund  
c/o Link Fund Solutions  
GPO Box 5482  
Sydney NSW 2001

Application money should be transferred to the bank account details shown in the Application Form. **Please note that cash will not be accepted.**

The price at which units are acquired is determined in accordance with the Constitution ("Application Price"). The Application Price of units offered under this PDS, in general terms, is equal to the NAV of the Fund divided by the number of units on issue plus any transaction costs.

If we receive a correctly completed Application Form, identification documents (if applicable) and cleared application money:

- before 2pm on a Business Day, the application will generally be processed effective that Business Day. If your application for units is accepted, you will receive the application price calculated for that Business Day; or
- on or after 2pm on a Business Day, the application will generally be processed effective the subsequent Business Day. If your application for units is accepted, you will receive the application price calculated for the next Business Day.

### Additional applications

You can make additional investments into the Fund at any time by sending us confirmation of your additional investment amount together with a completed Application Form to:

Pentalpha Income for Life Fund  
c/o Link Fund Solutions  
GPO Box 5482  
Sydney NSW 2001

Investors can add to their investment at any time, subject to Equity Trustees approval. The minimum additional investment into the Fund is \$50,000.

Please note that if cleared funds are not received the application will not be accepted.

### Terms and conditions for applications

Applications can be made at any time. Application cut-off times and unit pricing are set out in the Initial applications section above.

Please note that we do not pay interest on application monies.

Equity Trustees reserves the right to refuse any application without giving a reason. If for any reason Equity Trustees refuses or is unable to process your application to invest in the Fund, Equity Trustees will return your application money to you, subject to regulatory considerations, less any taxes or bank fees in connection with the application. You will not be entitled to any interest on your application money in this circumstance.

Under the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (Cth), applications made without providing all the information and supporting identification documentation requested on the Application Form cannot be processed until all the necessary information has been provided. As a result delays in processing your application may occur.

### Cooling off period

If you are a Retail Client you may have a right to a 'cooling off' period in relation to an investment in the Fund within 14 days of the earlier of:

- confirmation of the investment being received or available; and
- the end of the fifth Business Day after the units are issued or sold.

A Retail Client may exercise this right by notifying Equity Trustees in writing at the address as stated in the front of this PDS. A Retail Client is entitled to a refund of their investment adjusted for any increase or decrease in the relevant application price(s) between the time we process your application and the time we receive the notification from you, as well as any other tax and other reasonable administrative expenses and transaction costs associated with the acquisition and termination of the investment.

A Retail Client's right to cool off does not apply in certain limited situations, such as if the issue is made under a distribution reinvestment plan, switching facility or represents additional contributions required under an existing agreement. Also, the right to cool off does not apply to you if you choose to exercise your rights or powers as a unit holder in the Fund during the 14-day period. This could include selling part of your investment or switching it to another product.

Indirect Investors should refer to their IDPS Operator as to whether cooling off rights apply. The right to cool-off may not apply if you are investing indirectly in the Fund, for example, through an IDPS, even if you are a Retail Client. This is because you do not acquire the rights of a unit holder in the Fund. Rather, you will direct the IDPS Operator to arrange for your monies to be invested in the Fund on your behalf. The terms and conditions of the IDPS Guide or similar type document will govern your investment in relation to the Fund and any rights you may have in this regard.

### Making a withdrawal

Subject to the redemption limitations described in this PDS, investors of the Fund can withdraw all or a portion of their investment by written request to:

Pentalpha Income for Life Fund  
c/o Link Fund Solutions  
GPO Box 5482  
Sydney NSW 2001

The minimum withdrawal amount is \$50,000. Refer below for 'Terms and conditions for withdrawals'. All withdrawal requests must be signed by the investor(s) and withdrawals will only be paid directly to the unit holder's bank account held in the name of the unit holder with an Australian-domiciled bank. Withdrawal payments will not be made to third parties.

The price at which units are withdrawn is determined in accordance with the Constitution ("Withdrawal Price"). The Withdrawal Price of the units, in general terms, is equal to the NAV divided by the number of units on issue less any transaction costs

All withdrawal requests must be received before 2pm on a Business Day for processing that day and will generally receive the Withdrawal Price for that Business Day. Any withdrawal request received on or after that time will be treated as having been received the following Business Day and will receive the Withdrawal Price for that Business Day. The Withdrawal Price will vary as the market value of assets in the Fund rises or falls. Transaction costs may reduce the amount which an investor receives on withdrawal.

Withdrawals will only be paid directly to the unit holder's bank account held in the name of the unit holder with an Australian-domiciled bank. Withdrawal payments will not be made to third parties.

## Access to Funds

Equity Trustees will generally pay withdrawals within 7 days of determining the Withdrawal Price. However, the Constitution allows Equity Trustees to make payment up to 21 days after Equity Trustees accepts the withdrawal request. This period may be extended by a further 30 days if the Responsible Entity considers that it is in the best interests of members to do so, or in Exceptional Circumstances as described in Section 5.9.

Equity Trustees reserves the right to fully redeem your investment, if your investment balance in the Fund falls below \$400,000 as a result of processing your withdrawal request. If Equity Trustees increases this minimum amount, Equity Trustees may, after giving 30 days' notice to a unit holder who holds units with an aggregate Withdrawal Price less than the new current minimum balance amount, redeem that unit holder's units without the need for a withdrawal request. Equity Trustees may also request that a unit holder dispose of their units to a person who is an Eligible Person or where the Fund is liquid (as defined in the Corporations Act), lodge a withdrawal request in respect of all units the unit holder holds within 30 days (or such longer period as Equity Trustees may determine from time to time). If the unit holder fails to comply with that request and the Fund is liquid, Equity Trustees may compulsorily redeem the unit holder's units.

## Terms and conditions for withdrawals

Once your withdrawal request is received, your instruction may be acted on without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

Equity Trustees and/or the Administrator reserve the right to ask for the production of original documents or other information to authenticate the communication. In the case of mis-receipt or corruption of any message you will be required to re-send the documents.

No withdrawal proceeds will be paid until the Administrator has received the withdrawal request signed by the investor or an authorised signatory of the investor. Neither Equity Trustees nor the Administrator shall be responsible for any mis-delivery or non-receipt of any facsimile. Facsimiles sent to the Administrator shall only be effective when actually received by the Administrator.

When you are withdrawing, you should take note of the following:

- We are not responsible or liable if you do not receive, or are late in receiving, any withdrawal money that is paid according to your instructions.
- We may contact you to check your details before processing your withdrawal form. This may cause a delay in finalising payment of your withdrawal money. No interest is payable for any delay in finalising payment of your withdrawal money.

- If we cannot satisfactorily identify you as the withdrawing investor, we may refuse or reject your withdrawal request or payment of your withdrawal proceeds will be delayed. We are not responsible for any loss you consequently suffer.
- As an investor who is withdrawing, you agree that any payment made according to instructions received by post or courier, email or fax, shall be a complete satisfaction of our obligations, despite any fact or circumstances, such as the payment being made without your knowledge or authority.
- You agree that if the payment is made according to these terms, you and any person claiming through or under you, shall have no claim against us about the payment.
- The Constitution allows Equity Trustees to make payment up to 21 days after we accept a request (which may be extended in Exceptional Circumstances – as described in Section 5.9).
- Pursuant to the Corporations Act and Constitution, Equity Trustees can deny a withdrawal request where accepting the request would cause the Fund to cease to be liquid or where the Fund is not liquid (as defined in the Corporations Act). When the Fund is not liquid, an investor can only withdraw when Equity Trustees makes a withdrawal offer to investors in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

A fund will be liquid if at least 80% of its assets are liquid assets (generally cash and marketable securities). In addition, if Equity Trustees is unable to repatriate funds to meet withdrawal payments, it may suspend the calculation of the NAV and withhold withdrawal proceeds.

## Distributions

The Fund usually distributes income quarterly towards the end of June, September, December and March. Distributions are calculated on the last day of the period ended 30 June, 30 September, 31 December and 31 March, or the next Business Day, and are normally paid to investors within 14 Business Days of the period end although the distribution may take longer. Equity Trustees may amend the distribution frequency without notice.

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution period and the distributable income.

Investors can have their distribution reinvested or paid to a nominated bank account. Investors who do not indicate a preference will have their distributions automatically reinvested immediately after the period end. In some circumstances, where an investor makes a large withdrawal request (5% or more of the units on issue in the Fund at the start of the relevant distribution period), their withdrawal proceeds may be taken to include a component of distributable income.

If New Zealand investors elect to have their distribution paid out, they will need to nominate an AUD-denominated bank account with an Australian domiciled bank held in their own name. Please refer to the Pentalpha Income for Life Fund Investors Fact Sheet for further information.

## Unit Pricing

The Net Asset Value ("NAV") of the Fund is generally calculated each Business Day and is calculated by deducting the value of the liabilities of the Fund (or Class) from the value of its gross assets in accordance with the Fund's Constitution. The gross assets include all accrued income including franking credits resulting from dividend income. The unit price may rise or fall.

## Valuation of the Fund

The value of the investments of the Fund is generally determined daily in accordance with the Constitution. Generally, investments will be valued at market value but other valuation methods and policies may be applied by Equity Trustees or the Administrator if appropriate.

The value of a unit in the Fund is determined based on the value of the investments in the Fund (after taking into account any liabilities of the Fund), in accordance with the Constitution. For example, the Application Price of a unit in the Fund is based on the NAV divided by the number of units on issue plus an allowance for transaction costs required for buying investments. This allowance is known as the Buy spread. At the date of this PDS, the Buy spread is 0.35%. The valuation of the Fund will include all accrued income including franking credits resulting from dividend income.

## Joint account operation

For joint accounts, each signatory must sign withdrawal requests. Please ensure both signatories sign the declaration in the Application Form. Joint accounts will be held as joint tenants.

## Authorised signatories

You can appoint a person, partnership or company as your authorised signatory. To do so, please nominate them on the initial Application Form and have them sign the relevant sections. If a company is appointed, the powers extend to any director and officer of the company. If a partnership is appointed, the powers extend to all partners. Such appointments will only be cancelled or changed once we receive written instructions from you to do so.

Once appointed, your authorised signatory has full access to operate your investment account for and on your behalf. This includes the following:

- making additional investments;

- requesting income distribution instructions to be changed;
- withdrawing all or part of your investment;
- changing bank account details;
- enquiring and obtaining copies of the status of your investment; and
- having online account access to your investment.

If you do appoint an authorised signatory:

- you are bound by their acts;
- you release, discharge and indemnify us from and against any losses, liabilities, actions, proceedings, account claims and demands arising from instructions received from your authorised signatory; and
- you agree that any instructions received from your authorised signatory shall be in complete satisfaction of our obligations, even if the instructions were made without your knowledge or authority.

## Electronic instructions

If an investor instructs Equity Trustees by electronic means, such as facsimile, email or internet, the investor releases Equity Trustees from and indemnifies Equity Trustees against, all losses and liabilities arising from any payment or action Equity Trustees makes based on any instruction (even if not genuine) that Equity Trustees receives by an electronic communication bearing the investor's investor code and which appears to indicate to Equity Trustees that the communication has been provided by the investor eg. a signature which is apparently the investor's or that of an authorised signatory for the investment, or an email address which is apparently the investor's. The investor also agrees that neither they, nor anyone claiming through them, has any claim against Equity Trustees or the Fund in relation to such payments or actions. There is a risk that a fraudulent withdrawal request can be made by someone who has access to an investor's investor code and a copy of their signature or email address.

## 8. Keeping Track of Your Investment

### Enquiries

If you have any questions regarding the Fund you can call Pentalpha on +617 3708 0101 or visit [www.pentalpha.com.au](http://www.pentalpha.com.au).

### Complaints

Equity Trustees seeks to resolve complaints over the management of the Fund to the satisfaction of investors. If an investor wishes to lodge a formal complaint please write to:

Mail: Enterprise Risk Team  
Equity Trustees Limited  
GPO Box 2307  
Melbourne VIC 3001  
Australia

Email: [complianceteam@eqt.com.au](mailto:complianceteam@eqt.com.au)

Equity Trustees will seek to resolve any complaint and will respond as soon as possible and in any case will respond within 14 days of receiving the complaint. We will seek to resolve your complaint as soon as practicable but will communicate the determination in relation to the complaint, any remedies available and information regarding any further avenue for complaint not longer than 45 days after receiving the complaint.

If we are unable to resolve your complaint, you may be able to seek assistance from the Financial Ombudsman Services ("FOS").

Mail: Financial Ombudsman Services  
GPO Box 3

Melbourne Vic 3001

Email: [info@fos.org.au](mailto:info@fos.org.au)

Phone: 1300 780 808 (Australia) or +613 9613 7366

Please include the Equity Trustees FOS membership number with your enquiry: 10395.

FOS is an independent body that can assist you if Equity Trustees cannot. FOS may not consider a dispute where the value of a person's claim exceeds \$500,000. For claims lodged from 1 January 2012, FOS is only able to make a determination of up to \$309,000 per managed investment claim (excluding compensation for costs and interest payments).

### Reports

The following statements will be provided to all investors:

- A transaction confirmation statement, showing a change in your unit holding (provided when a transaction occurs or on request).
- Annual distribution, tax and confirmation of holdings statements for each period ended 30 June.

In addition, the following reports will be made available to all investors in the Fund:

- The fund's annual audited accounts for each period ended 30 June.
- An annual report detailing each of the following:
  - the actual allocation to each asset type;

- the liquidity profile of the Fund's assets as at the end of the period;
- the maturity profile of the Fund's liabilities as at the end of the period;
- the derivative counterparties engaged (including capital protection providers); and
- the key service providers if they have changed since the latest report given to investors, including any change in their related party status.

The latest annual report is available online from [www.eqt.com.au/insto](http://www.eqt.com.au/insto).

The following information is available on Pentalpha's website and/or is disclosed monthly:

- the current total NAV of the Fund and the redemption value of a unit as at the date the NAV was calculated;
- the monthly or annual investment returns over at least a five-year period (or, if the Fund has not been operating for five years, the returns since its inception);
- key service providers if they have changed since the last report given to investors, including any change to their related party status; and
- for each of the following matters since the last report on those matters:
  - the net return on the Fund's assets after fees, costs and taxes;
  - any material change in the Fund's risk profile;
  - any material change in the Fund's strategy; and
  - any change in the individuals playing a key role in investment decisions for the Fund.

By applying to invest in the Fund, you agree that, to the extent permitted by law, any periodic information which is required to be given to you under the Corporations Act or ASIC policy can be given to you by making that information available on Equity Trustees' and/or Pentalpha's website.

The Fund is not currently a disclosing entity as defined by the Corporations Act. If it becomes a disclosing entity (generally this will occur when there are 100 investors or more), it will be subject to regular reporting and disclosure obligations. Investors will then have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report;
- any half yearly financial report lodged with ASIC after the lodgement of that annual financial report but before the date of the PDS; and
- any continuous disclosure notices lodged with ASIC after that financial report but before the date of this PDS.

These documents can also be obtained from or inspected at an ASIC office or by visiting [www.eqt.com.au/insto](http://www.eqt.com.au/insto). Equity Trustees will comply with its continuous disclosure obligations by lodging documents with ASIC as and when required to.

## 9. Fees and Other Costs

### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the fund or your financial adviser.

### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website

([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed funds fee calculator to help you check out different fee options.

The information in the following table can be used to compare costs between this and other managed investment schemes. Fees and costs may be paid directly from your investment or deducted from investment returns. For information on tax please see Section 10 "Taxation" of this PDS.

TYPE OF FEE OR COST	AMOUNT
<b>Fees when your money moves in or out of the Fund</b>	
Establishment Fee	Nil
Contribution Fee	Nil
Withdrawal Fee	Nil
Exit Fee	Nil
<b>Management costs<sup>1</sup></b>	
The fees and costs for managing your investment	<b>Management fees: 0.72% p.a. of the NAV of the Fund<sup>2</sup></b>

<sup>1</sup> All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC).

<sup>2</sup> Management fees can be negotiated. See "Differential fees" below. See below for more details as to how Management Costs are calculated.

### Additional explanation of fees and costs

#### What do the management costs pay for?

Management costs comprise the additional fees or costs that a unitholder incurs by investing in the Fund rather than by investing directly in the assets.

The management fee of 0.72% p.a. of the NAV of the Fund is payable to the Responsible Entity of the Fund for managing the assets and overseeing the operations of the Fund. The management fee is accrued daily and paid from the fund monthly in arrears. As at the date of this PDS, ordinary expenses such as investment management fees, custodian fees, administration and audit fees, and other ordinary expenses of operating the Fund are covered by the management fee at no additional charge to you.

The management costs shown above do not include extraordinary expenses (if they are incurred in future) such as litigation costs, the costs of convening Unitholder meetings and other costs.

#### Transactional and operational costs

In managing the assets of the Fund, the Fund may incur transaction costs such as brokerage, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold. This generally happens when the assets of a fund are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of a fund.

The Buy/Sell Spread reflects the estimated transaction costs incurred in buying or selling assets of the Fund when investors invest in or withdraw from the Fund. The Buy/Sell Spread is an additional cost to the investor but is incorporated into the unit price and incurred when an investor invests in or withdraws from the Fund and is not separately charged to the investor. The Buy/Sell Spread is paid into the Fund and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.35% upon entry and 0.35% upon exit. The dollar value of these costs based on an application or a withdrawal of \$500,000 is \$1,750 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. Generally, there will be no buy spread incurred on distributions which are re-invested.

Transactional costs which are incurred other than in connection with applications and redemptions arise through the day-to-day trading of the Fund's assets and are reflected in the Fund's unit price. As these costs are factored into the asset value of the Fund's assets and reflected in the unit price, they are an additional implicit cost to the investor and are not a fee paid to the Responsible Entity. These costs can arise as a result of bid-offer spreads being applied by trading counterparties to securities traded by the Fund.

We estimate that the total transaction costs for the Fund during the current financial year will be 0.43% of the NAV of the Fund, of which 0.35% is reasonably estimated to be recouped via the Buy-Sell spread when applications or redemptions take place, resulting in a net transaction cost of 0.08%. However, such costs for future years may differ.

### Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. Equity Trustees has the right to recover all proper and reasonable expenses incurred in managing the Fund and as such these expenses may increase or decrease accordingly. We will generally provide investors with at least 30 days' notice of any proposed change to the Management Costs. Expense recoveries may change without notice, for example, when it is necessary to protect the interests of existing members and if permitted by law. In most circumstances, the Constitution defines the maximum fees that can be charged for fees described in this PDS.

### Differential fees

The Responsible Entity or Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors.

### Example of annual fees and costs

This table gives an example of how the fees and costs for this managed investment product can affect your investment over a one year period. You should use this table to compare this product against other managed investment products.

<b>EXAMPLE – Pentalpha Income for Life Fund</b>		
<b>BALANCE OF \$500,000 WITH A CONTRIBUTION OF \$5,000 DURING THE YEAR*</b>		
Contribution Fees	Nil	For every \$5,000 you put in, you will be charged \$0.
<b>Plus</b> Management Costs:	0.72% p.a.	<b>And</b> , for every \$500,000 you have in the Fund you will be charged \$3,600
<b>Equals</b> Cost of the Fund		If you had an investment of \$500,000 at the beginning of the year and you put in an additional \$5,000 at the end of that year, then you would be charged Management Costs totaling: \$3,600 <b>What it costs you will depend on the fees you negotiate.</b>

\*Please note that the Fund has a minimum initial investment amount of \$500,000. The table assumes the contribution of \$5,000 was made at the end of the year.

Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the Buy/Sell Spread.

**Warning: If you have consulted a financial adviser, you may pay additional fees. You should refer to the Statement of Advice or Financial Services Guide provided by your financial adviser in which details of the fees are set out.**

ASIC provides a fee calculator on [www.moneysmart.gov.au](http://www.moneysmart.gov.au), which you may use to calculate the effects of fees and costs on your investment in the Fund.



## 10. Taxation

The following information summarises some of the Australian taxation issues you may wish to consider before making an investment in the Fund and assumes that you hold your investment in the Fund on capital account and are not considered to be trading in investments for tax purposes. The information should be used as a guide only and does not constitute professional tax advice as individual circumstances may differ.

A number of tax reform measures are currently in progress in Australia. A new regime for the taxation of certain Attribution Managed Investment Trusts has now been enacted into law, and may impact the taxation of the Fund. The Investment Manager and Tax Adviser of the Fund will assist the Responsible Entity with assessing the impact of relevant tax reforms that may affect the Fund. It is strongly recommended that investors seek their own professional advice, specific to their own circumstances, of the taxation implications of investing in the Fund. The information below is based on existing and enacted tax law and practice as at the date of this PDS.

### Taxation of the Fund

#### General

The Fund is a resident trust estate for Australian tax purposes. On the basis that the Fund has distributable income and investors are presently entitled to all of the Fund's distributable income, (which is the Responsible Entity's intention) and the Fund is not a public trading trust, the Fund should be taxed as a flow-through trust. This means that investors should be taxed on their share of the Fund's net taxable income, and the Fund should not be subject to Australian income tax.

In the case where the Fund makes a loss for Australian tax purposes, the Fund cannot distribute the tax loss to investors. However, the tax loss may be carried forward by the Fund for offset against taxable income of the Fund in subsequent years, subject to meeting certain trust loss recoupment tests.

#### Attribution Managed Investment Trust (AMIT) regime

A new regime for the taxation of managed investment trusts that qualify as an AMIT (the **AMIT Regime**) was enacted in 2016. The AMIT Regime may be applicable to the Fund provided the Fund satisfies the relevant eligibility requirements, and the Responsible Entity makes the irrevocable election for the AMIT Regime to apply to the Fund.

The Responsible Entity, together with the Fund's Tax Advisor, has made an assessment that:

- a) The Fund qualifies to make the election into the AMIT Regime; and
- b) The Fund intends to make the irrevocable election for the AMIT Regime to apply to the Fund (and the timing of the relevant election).

When the AMIT Regime applies to the Fund, the Fund will be deemed to be a 'fixed trust' for taxation purposes, can rely on specific legislative provisions to make annual adjustments to reflect under/over distributions of income for a particular income year, and the Fund's income will be 'attributed' to investors (on a fair and reasonable basis).

The amount attributed to investors will be disclosed in an AMIT Member Annual Statement (**AMMA Statement**). This is similar to a tax statement that may otherwise be provided to investors by the Responsible Entity. The AMMA Statement will set out the amount which has been 'attributed' to a particular investor and other relevant tax information.

Under the AMIT Regime, if the Fund attributes amounts to investors which are taxable, the investor is expected to be

entitled to increase the tax cost base in their units in the Fund to reflect this attribution. Correspondingly, payments of cash distributions should reduce the investor's tax cost base.

#### Deemed Capital Gains Tax (CGT) Election

Eligible MITs may make an irrevocable election to apply a deemed capital account treatment for gains and losses on disposal of certain eligible investments, including equities and units and certain rights and options over equities and units.

The Fund will make the MIT capital election. The MIT capital election may apply to some of the Fund's investments, including certain equities and units held in unit trusts. As a result, an investor's share of the net income of the Fund may include an amount that consists of net capital gains, which includes discount capital gains and CGT concession amounts, derived by the Fund.

#### Taxation of Financial Arrangements (TOFA) Rules

Broadly, under TOFA, the gains or losses (including income and/or deductions) on financial arrangements are brought to account under a compounding accruals and realisation basis. Any gain or losses in relation to a financial arrangement, such as debt securities, where TOFA applies would generally be treated on revenue account (and would not be covered by the MIT capital election). This could also include options over shares in certain circumstances.

The TOFA provisions will apply to the Fund. The Investment Manager and Tax Adviser of the Fund will assist the Responsible Entity with ongoing monitoring and compliance with the TOFA rules.

#### Tax File Numbers (TFN) and Australian Business Numbers (ABN)

It is not compulsory for an investor to quote their TFN or ABN. If an investor is making this investment in the course of a business or enterprise, the investor may quote an ABN instead of a TFN. Failure by an investor to quote an ABN or TFN or claim an exemption may cause the Responsible Entity to withhold tax at the top marginal rate, plus the Medicare Levy, on gross payments including distributions of income to the investor. The investor may be able to claim a credit in their tax return for any TFN or ABN tax withheld.

#### Foreign Account Tax Compliance Act

The United States of America enacted the Foreign Account Tax Compliance Act (**FATCA**) in 2010 to identify U.S. residents that invest in assets through non-U.S. entities. In April 2014, the Australian Government signed an intergovernmental agreement (**IGA**) with the U.S., which requires all Australian financial institutions to comply with FATCA, as modified by the IGA.

Broadly, the Fund is required to collect and review information to determine whether it has an obligation to report information about certain investors in the Fund to the ATO (which will pass that information onto the Internal Revenue Service). Accordingly, the Fund may request certain information from you to enable the Fund to comply with its FATCA obligations.

Failure to comply with FATCA obligations may result in the Fund, to the extent relevant, being subject to a 30% withholding tax on payment of U.S. income or gross proceeds from the sale of certain U.S. investments. The Fund will provide information about its FATCA status where required so that FATCA withholding is not applied to the relevant U.S. income or gross proceeds.

If the Fund suffers any amount of FATCA withholding and is unable to obtain a refund for the amounts withheld, the Responsible Entity will not be required to compensate Unit

Holders for any such withholding and the effect of the amounts withheld will be reflected in the returns of the Fund.

Failure to comply with FATCA obligations may result in the Fund, to the extent relevant, being subject to a 30% withholding tax on payment of U.S. income or gross proceeds from the sale of certain U.S. investments. The Fund will provide information about its FATCA status where required so that FATCA withholding is not applied to the relevant U.S. income or gross proceeds.

### Common Reporting Standard

The Common Reporting Standard (CRS) is a standardised set of rules developed by the OECD that requires certain financial institutions resident in a participating jurisdiction to implement due diligence procedures to document and identify reportable accounts. Certain financial institutions will also be required to report certain information on those accounts to their relevant local tax authorities.

In this regard, Australia has signed the CRS Multilateral Competent Authority Agreement (CMCAA) and has enacted provisions within the domestic tax legislation to implement CRS in Australia from 1 July 2017. Australian financial institutions will need to implement due diligence procedures to document and identify relevant account holders that are non-resident individuals and entities controlled by non-residents and report certain information with respect to those account holders to the ATO. The ATO may then exchange this information with foreign tax authorities in other relevant signatory countries.

It is expected that the Fund will be a reporting financial institution under the CRS. The Fund intends to comply with its CRS obligations, which will be fulfilled by the Responsible Entity of the Fund. In this regard, Unit Holders may be required to provide certification of tax residency to the extent units are held on or after 1 July 2017. Penalties may apply if a Unit Holder provides a false certification, and Unit Holders may not be able to continue holding Units in the Fund if the appropriate certification is not provided.

The Fund will report information on certain Unit Holders to the ATO, which will in turn report this information to relevant foreign tax authorities in other participating jurisdictions. The Responsible Entity will also provide information about the Fund's CRS status when requested by other financial institutions. Unlike FATCA, there is no withholding that is applicable under CRS.

The Fund and the Responsible Entity will not be liable for any loss that a Unit Holder may suffer as a result of the Fund's compliance with CRS.

## Taxation of Australian Resident Investors

### Distributions

Each Australian resident investor will be subject to taxation on their proportionate share of the net taxable income derived by the Fund.

Investors who become entitled to a distribution from the Fund in respect of a financial year will receive an annual tax statement detailing all relevant taxation information concerning distributions.

The tax consequences for investors of receiving distributions from the Fund depend on the components of the distributable income to which investors have become entitled.

### Non Assessable Distributions

Under current practice, distributions of non-assessable amounts are generally not subject to tax in the hands of passive investors. Broadly, the receipt of certain non-assessable amounts will generally reduce the cost base of the Australian resident

investor's units in the Fund for CGT purposes. This results in either an increased capital gain, or a reduced capital loss, upon the subsequent disposal of the investor's units in the Fund.

### Capital Gains

An investor's share of the net taxable income of the Fund may include an amount that consists of net capital gains, derived by the Fund. Where the Fund's net taxable income includes capital gains (including any discount capital gains), the investor needs to 'gross up' any discount capital gain (by the amount of any reduction in the discount capital gain that the Fund obtained). Regardless of whether the 'discount concession' amount is distributed by the Fund, individual, trust, and complying superannuation fund investors may be entitled to the discount capital gain concessions in determining their net capital gain. Investors may also be able to offset certain other capital losses they may have against their share of the capital gains included in the net taxable income distributed by the Fund (after grossing up any discount capital gains).

### Disposal of Units by Australian Resident Investors

If an Australian resident investor transfers or redeems their units in the Fund, this will generally constitute a disposal for tax purposes. Where an investor holds their units in the Fund on capital account, a capital gain or loss on the disposal may arise and each investor should calculate their capital gain or loss according to their own particular facts and circumstances. In calculating the taxable amount of a capital gain, a discount of 50% for individuals and trusts or 33 1/3% for complying Australian superannuation funds may be allowed where the units in the Fund have been held for more than 12 months. No CGT discount is available to companies.

If an Australian resident investor realises a capital loss on their investment, the loss may be applied against other capital gains the investor may have. Unused capital losses can be carried forward and may be utilised in a future income year.

## Australian Taxation of Non-Resident Investors

### Non-Resident Investors

The following comments are general in nature and non-resident investors should seek independent tax advice before investing, taking into account their particular circumstances and the provisions of any relevant Double Taxation Agreement/Exchange of Information Agreement (EOI) between Australia and their country of residence.

### Tax on Income

The Fund is required to withhold Australian tax from distributions to non-resident investors for certain types of Australian sourced net taxable income, including Australian sourced interest income or other Australian sourced income. The rate of tax deducted will depend on the type of income distributed and the country of residence of the investor.

For investors that are tax resident and provide an address or place for payment in countries that hold a tax EOI with Australia, a concessional withholding tax rate of 15% applies to 'fund payments', which are distributions of other Australian source income. The fund payment withholding tax rate is 30% for fund payments to non-resident investors who are tax resident or provide an address or place for payment in countries that do not hold an EOI with Australia.

### Capital Gains

Based on the Fund's investment profile, generally non-resident investors should not be subject to Australian capital gains tax on the disposal of units in the Fund unless the units were capital assets held by the investor in carrying on a business through a

permanent establishment in Australia. Australian tax may apply in certain circumstances if the non-resident holds their units on revenue account.

The CGT discount is not available for non-resident investors. It is strongly recommended that non-resident investors seek their own tax advice.

# 11. Other Important Information

## Consents

Pentalpha has given and, at the date of this PDS, has not withdrawn, its written consent:

- to be named in this PDS as the Investment Manager of the Fund; and
- to the inclusion of the statements made about it, the Fund, where it is described as Investment Manager and the tables and statistical information, which are specifically attributed to it, in sections 1, 2, 3, 4, 5, 6 and 8.

Pentalpha has not otherwise been involved in the preparation of this PDS and has not caused or otherwise authorised the issue of this PDS. Pentalpha and its employees and officers do not accept any responsibility arising in any way for errors or omissions from this PDS, other than in relation to the statements for which it has provided its consent.

## The Administrator and Custodian

Link Fund Solutions has given and, at the date of this PDS, has not withdrawn its written consent to be named in this PDS as the administrator and custodian of the Fund and to the inclusion of the statements made about it and its role throughout the PDS.

Link Fund Solutions has not been involved in the preparation of this PDS or caused or otherwise authorised the issue of this PDS. Link Fund Solutions has not independently verified the information contained in this PDS and, accordingly, accepts no responsibility for the accuracy or completeness of the information other than in relation to the statements for which it has provided its consent. Link Fund Solutions does not guarantee the success or the performance of the Fund nor the repayment of capital or any particular rate of capital or income return.

## Non-listing of units

The units of the Fund are not listed on any stock exchange and no application will be made to list the units of the Fund on any stock exchange.

## Termination of the Fund

The Responsible Entity may resolve at any time to terminate and liquidate the Fund (if it provides investors with notice) in accordance with the Constitution and the Corporations Act. Upon termination and after conversion of the assets of the Fund into cash and payment of, or provision for, all costs (including anticipated costs) of winding up the Fund, expenses and liabilities (actual and anticipated), the net proceeds will be distributed pro-rata among all investors according to the sum of the Withdrawal Price for the units they hold in the Fund against the aggregate Withdrawal Price for all the units on issue in the Fund. If there is more than one class of units, the RE may resolve to terminate that class issued in the Fund.

## Our legal relationship with you

Equity Trustees responsibilities and obligations, as the Responsible Entity of the Fund, are governed by the Constitution of the Fund, as well as the Corporations Act and general trust law. The Constitution of the Fund contains a number of provisions relating to the rights, terms, conditions and obligations imposed on both Equity Trustees, as the Responsible Entity of the Fund, and investors.

Equity Trustees may amend the Constitution if it considers that the amendment will not adversely affect investors' rights. Otherwise the Constitution may be amended by way of a special resolution of investors.

To the extent that any contract or obligation arises in connection with the acceptance by Equity Trustees of an application or reliance on this PDS by an investor, any amendment to the Constitution may vary or cancel that contract or obligation. Further, that contract or obligation may be varied or cancelled by a deed executed by Equity Trustees with the approval of a special resolution of investors, or without that approval if Equity Trustees considers the variation or cancellation will not materially and adversely affect investor's rights.

A copy of the Constitution of the Fund is available, free of charge, on request from Equity Trustees.

## Compliance plans

Equity Trustees has prepared and lodged a compliance plan for the Fund with ASIC. The compliance plan describes the procedures used by Equity Trustees to comply with the Corporations Act and the Constitution of the Fund. Each year the compliance plan for the Fund is audited and the audit report is lodged with ASIC.

## Unit pricing discretions policy

Equity Trustees has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating unit prices (including determining the value of assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy (such as records of any discretions which are outside the scope of, or inconsistent with, the unit pricing policy) will be made available to investors free of charge on request.

## Classes

Units may be offered in the Fund in one or more classes as determined by Equity Trustees from time to time. The Responsible Entity has the discretion to issue further classes of units. The Responsible Entity must treat members who hold interests of the same class equally, and members who hold interests of different classes fairly. A class may be terminated from time to time. The unit price of the class will be on the basis of the NAV of that class.

## Indemnity

Equity Trustees, as the Responsible Entity of the Fund, is indemnified out of the Fund against all liabilities incurred by it in properly performing or exercising any of its powers in the proper performance of its duties in relation to the Fund. To the extent permitted by the Corporations Act, this indemnity includes any liability incurred as a result of any act or omission of a delegate or agent appointed by the Responsible Entity. Subject to the law, Equity Trustees may retain or pay out from the assets of the Fund any sum necessary to affect such an indemnity.

## Anti-Money Laundering and Counter Terrorism Financing ("AML/CTF")

Australia's AML/CTF laws require Equity Trustees to adopt and maintain an AML/CTF Program. A fundamental part of the AML/CTF Program is that Equity Trustees knows certain information about investors in the Fund.

To meet this legal requirement, we need to collect certain identification information and documentation ("KYC Documents") from new investors. Existing investors may also be asked to provide KYC Documents as part of a re-identification process to comply with AML/CTF laws. Processing of applications will be delayed or refused if investors do not provide the applicable KYC Documents when requested.

Under the AML/CTF laws, Equity Trustees is required to submit regulatory reports to AUSTRAC. This may include the disclosure of your personal information. Equity Trustees may not be able to tell you when this occurs.

The Responsible Entity shall not be liable for any loss you may suffer because of compliance with the AML/CTF laws.

## The Constitution

The Fund is governed by the Constitution. The Constitution sets out how the Fund must operate and, together with the PDS, the Corporations Act and other laws, regulates the Responsible Entity's legal relationship with investors. If you invest in the Fund, you agree to be bound by the terms of the PDS and the Constitution. You can request a copy of the Constitution, free of charge. Please consider these documents before investing in the Fund.

We may amend the Constitution from time to time in accordance with the provisions in the Constitution and the Corporations Act.

## Your privacy

The Privacy Act 1988 (Privacy Act) and the Australian Privacy Principles regulate the way organisations collect, use, disclose, keep, secure and give people access to their personal information. At Equity Trustees we are committed to respecting the privacy of your personal information throughout the information lifecycle and our Privacy Policy details how we do this.

Equity Trustees may collect personal information about you and individuals associated with you in order to provide products and services to you, and to ensure compliance with legal and regulatory obligations (including under the Corporations Act, the AML/CTF Act and tax related legislation). You must ensure that all personal information which you provide to Equity Trustees is true and correct in every detail, and should those personal details change it is your responsibility to ensure that you promptly advise Equity Trustees of the changes in writing. If you do not provide the information requested we may not be able to process your application, administer, manage, invest,

pay or transfer your investment(s). We may also obtain or confirm information about you from publicly available sources in order to meet regulatory obligations.

Equity Trustees may disclose your information to other members of our corporate group or to third parties, where it is necessary, in order to provide you with the products or services. Those third parties may be situated in Australia or offshore, and we take reasonable steps to ensure that all third parties with whom we have a contractual relationship or other influence comply with the Australian Privacy Principles.

The third parties that we may disclose your information to include, but are not limited to:

- stockbrokers, financial advisers or adviser dealer groups, their service providers and/or any joint holder of an investment;
- those providing services for administering or managing the Fund, including the Investment Manager, Custodian and Administrator, auditors, or those that provide mailing or printing services;
- those where you have consented to the disclosure and as required by law; and
- regulatory bodies such as ASIC, ATO, APRA and AUSTRAC.

Equity Trustees or the Investment Manager may from time to time provide you with direct marketing and/or educational material about products and services they believe may be of interest to you. You have the right to "opt out" by contacting Equity Trustees.

Equity Trustees' Privacy Policy contains information about how you can access information held about you, seek a correction if necessary, make a complaint if you think there has been a breach of your privacy and about how Equity Trustees will deal with your complaint.

Full details of Equity Trustees' Privacy Policy is available at [www.eqt.com.au](http://www.eqt.com.au). You can contact Equity Trustees' Privacy Officer on +61 3 8623 5000, or email to [privacy@eqt.com.au](mailto:privacy@eqt.com.au) to request a copy.

## 12. Glossary of Important Terms

### **Administrator**

Link Fund Solutions Pty Ltd has been appointed as the Fund's administrator to perform certain administrative, accounting and transfer agency services for the Fund

### **AFSL**

Australian Financial Services Licence

### **Application Form**

The application form used by investors who wish to subscribe for units directly in the Fund and attached to this PDS

### **Application Price**

The application price is generally the NAV per unit plus the transaction costs.

### **ASIC**

Australian Securities and Investments Commission

### **Asset class**

A category of financial assets. The major asset classes are shares, property, fixed interest securities and cash

### **ATO**

Australian Taxation Office

### **AUSTRAC**

Australian Transaction Reports and Analysis Centre

### **Australian Shares**

Securities listed on the Australian Stock Exchange

### **Business Day**

A day other than a Saturday or Sunday on which banks are open for general banking business in Sydney

### **Buy/Sell spread**

The difference between the Application Price and Withdrawal Price of units in the Fund, which reflects the estimated transaction costs associated with buying and selling the assets of the Fund, when investors invest in or withdraw from the Fund

### **Constitution**

The constitution of the Fund describing the rights, responsibilities and beneficial interests of both investors and the Responsible Entity in relation to the Fund

### **Corporations Act**

The Corporations Act 2001 (Cth) and Corporations Regulations 2001 (Cth), as amended from time to time

### **Custodian**

Link Fund Solutions Pty Ltd has been appointed as the Fund's custodian. Its role is limited to the holding of the assets of the Fund as an agent of Equity Trustees. The custodian does not make investment decisions in respect of the assets, has no supervisory role in relation to the operations of the Fund and has no liability or responsibility to investors.

### **Derivative**

A financial contract that derives its value from an underlying security, liability or Index. Derivatives come in many varieties, including forwards, futures, options and swaps

### **Eligible Person**

Any person other than a U.S. Person (as defined in Rule 902 in Regulation S under the Securities Act of 1933 of the United States of America) or a person that the Responsible Entity has determined is not eligible to hold units from time to time.

### **Equity Trustees**

Equity Trustees Limited (ABN 46 004 031 298) which possesses an AFSL No. 240975

### **Exceptional Circumstance**

Has the meaning given to it in section 5.9 of this PDS.

### **Fund**

Pentalpha Income for Life Fund

### **Fund Benchmark**

Not applicable

### **Grannuity**

A Grannuity seeks to combine the capital growth attributes of equities with the predictable income distributions of an annuity.

### **GST**

Goods and Services Tax

### **Hedge**

An investment made in order to reduce the risk of adverse price movements in an investment

### **IDPS**

Investor Directed Portfolio Service. An IDPS service is generally the vehicle through which an investor purchases a range of underlying investment options from numerous investment managers, with the IDPS operator providing the investor with consolidated and streamlined transaction statements and other reporting.

### **IDPS Guide**

The disclosure document for an IDPS.

### **IDPS Operator**

An entity responsible for operating an IDPS.

### **Indirect Investor**

A person who invests indirectly in units in a Fund through an IDPS.

### **Investment Manager**

Pentalpha Investment Management Pty Ltd

### **KYC**

Know Your Customer

### **Leverage**

The use of borrowings, various financial instruments and/or borrowed securities to increase the potential return of an investment. When leverage is used by an underlying fund, the exposure of the fund to investments exceeds the net asset value of the fund.

### **Net Asset Value ("NAV")**

The value of assets of the Fund, less the value of the liabilities of the Fund and the value of the assets of the Fund less the liabilities of the Fund.

### **PDS**

Product disclosure statement for the offer of interests in the Pentalpha Income for Life Fund

### **Responsible Entity**

Equity Trustees Limited

### **Retail Client**

Persons or entities defined as retail clients under section 761G of the Corporations Act

## RITC

Reduced Input Tax Credit. Equity Trustees will apply for reduced input tax credits on behalf of the Funds, where applicable, to reduce the GST cost to the Fund

## US Person

A person so classified under securities or tax law in the United States of America ("US")

including, in broad terms, the following persons:

- (a) any citizen of, or natural person resident in, the US, its territories or possessions; or
- (b) any corporation or partnership organised or incorporated under any laws of or in the US or of any other jurisdiction if formed by a US Person (other than by accredited investors who are not natural persons, estates or trusts) principally for the purpose of investing in securities not registered under the US Securities Act of 1933; or
- (c) any agency or branch of a foreign entity located in the US; or
- (d) a pension plan primarily for US employees of a US Person; or
- (e) a US collective investment vehicle unless not offered to US Persons; or

(f) any estate of which an executor or administrator is a US Person (unless an executor or administrator of the estate who is not a US Person has sole or substantial investment discretion over the assets of the estate and such estate is governed by non-US law) and all the estate income is non-US income not liable to US income tax; or

(g) any trust of which any trustee is a US Person (unless a trustee who is a professional fiduciary is a US Person and a trustee who is not a US Person has sole or substantial investment discretion over the assets of the trust and no beneficiary (or settlor, if the trust is revocable) of the trust is a US Person); or

(h) any discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary for the benefit or account of a US Person; or

(i) any non-discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary organised, incorporated or (if an individual) resident in the US for the benefit or account of a US Person.

## Withdrawal Price

The withdrawal price is generally the NAV per unit less the transaction costs.

# Pentalpha Income for Life Fund

## Application Form

- **If completing by hand, use a black or blue pen and print within the boxes in BLOCK LETTERS**
- **Use ticks in boxes where applicable**
- **The applicant must complete, print and sign this form**
- **Keep a photocopy of your completed Application Form for your records**
- **Please ensure all relevant sections are complete before submitting this form**

This application form is part of the Product Disclosure Statement ('PDS') relating to units in Pentalpha Income for Life Fund issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975).

- The PDS contains information about investing in the Fund. You should read the PDS before applying for units in the Fund.
- A person who gives another person access to the Application Form must at the same time and by the same means give the other person access to the PDS.
- Equity Trustees will provide you with a copy of the PDS and the Application Form on request without charge (*If you make an error while completing your application form, do not use correction fluid. Cross out your mistakes and initial your changes.*)

### US Persons:

**This offer is not open to any US Person. Please refer to the Product Disclosure Statement and Reference Guide for further information.**

## Section 1 – Introduction

**Do you have an existing investment in the Pentalpha Income for Life Fund and the information provided for that investment remains current and correct?**

**Yes** – My details are:

<b>Account Number:</b>	
<b>Account Name:</b>	
<b>Contact Telephone Number (Including Country Code):</b>	

Not appointing a power of attorney, agent or financial adviser - Complete sections 8, 9, 10.

Appointing a power of attorney, agent or financial adviser - Complete sections 6 and/or 7, 8, 9, 10.

Please note there will be instances where we may be required to collect additional information about you and may ask you to provide certified copies of certain identification documents along with the Application Form.

**No** – Only complete the sections relevant to you, as indicated below:

Select One	Investor Type	Sections to Complete	Identification Requirement Groups to Complete
<input type="checkbox"/>	Individual(s)	1, 2, 7, 8, 9, 10	Group A.
<input type="checkbox"/>	Partnership	1, 3, 7, 8, 9, 10	Group A and B.
<input type="checkbox"/>	Trust 1. Individual trustee(s) or 2. Corporate trustee(s).	1, 2, 4, 5, 7, 8, 9, 10	1. Group A and C 2. Group A, C and D.
<input type="checkbox"/>	Company	1, 5, 7, 8, 9, 10	Group A and D

**If you are appointing an agent or authorised representative or a financial advisor also complete the relevant section as indicated below:**

<input type="checkbox"/>	Agents; Authorised Representatives; Financial Advisor	6 or 7	Group A or D
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**If you are an Association, Co-operative, Government Body or other type of entity not listed above, please contact Equity Trustees.**

### Contacting the Fund

<b>Fund Manager:</b>	<b>Pentalpha Investment Management Pty Ltd</b> <b>Ph. +61 7 3708 0101</b>
<b>Post your completed application to:</b>	<b>Link Fund Solutions, Unitholder Services</b> <b>PO Box 5482</b> <b>Sydney NSW 2001</b> <b>Fax: +61 2 9221 1194</b>



## AML/CTF Identity Verification Requirements

The AML/CTF Act requires the Responsible Entity to adopt and maintain an anti-money laundering and counter-terrorism financing ('AML/CTF') program. The AML/CTF program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

- Identification documentation provided must be in the name of the Applicant.
- Non-English language documents must be translated by an accredited translator.
- Applications made without providing this information cannot be processed until all the necessary information has been provided.
- If you are unable to provide the identification documents described please contact the Fund.

**These documents should be provided as an original or a CERTIFIED COPY of the original.**

### GROUP A – Individuals

**Each** individual investor, individual trustee, partner, beneficial owner, or individual agent or authorised representative must provide one of the following primary photographic ID:

- A current Australian driver's licence (or foreign equivalent) that includes a photo and signature.
- An Australian passport (or foreign equivalent) (not expired more than 2 years previously).
- An identity card issued by a State or Territory Government that includes a photo.

If you do NOT own one of the above ID documents, please provide one valid option from Column A and one valid option from Column B.

Column A	Column B
<ul style="list-style-type: none"> <li><input type="checkbox"/> Australian birth certificate.</li> <li><input type="checkbox"/> Australian citizenship certificate.</li> <li><input type="checkbox"/> Pension card issued by Department of Human Services.</li> </ul>	<ul style="list-style-type: none"> <li><input type="checkbox"/> A document issued by the Commonwealth or a State or Territory within the preceding 12 months that records the provision of financial benefits to the individual and which contains the individual's name and residential address.</li> <li><input type="checkbox"/> A document issued by the Australian Taxation Office within the preceding 12 months that records a debt payable by the individual to the Commonwealth (or by the Commonwealth to the individual), which contains the individual's name and residential address. Block out the TFN before scanning, copying or storing this document.</li> <li><input type="checkbox"/> A document issued by a local government body or utilities provider within the preceding 3 months which records the provision of services to that address or to that person (the document must contain the individual's name and residential address).</li> <li><input type="checkbox"/> If under the age of 18, a notice that: was issued to the individual by a school principal within the preceding 3 months; and contains the name and residential address; and records the period of time that the individual attended that school.</li> </ul>

### GROUP B – Partnerships

Provide one of the following:

A certified copy of the partnership agreement or equivalent, showing the full name of the partnership, name and residential address of each partner.

**In addition, please provide verification documents for one partner(s) and beneficial owner(s) of the Partnership as listed under Group A for individuals.**

The beneficial owners of a partnership include partners with a 25% partnership share or more; partners (if any) who control the partnership; any managing partner. If in doubt, founding partners should be considered beneficial owners.

### GROUP C – Trusts

For Registered Managed Investment Scheme, Government Superannuation Fund or a trust registered with the Australian Charities, Regulated Superannuation Fund (including a self-managed super fund) and Not-for-profit Commission (ACNC), provide one of the following:

- A copy of the company search of the relevant regulator's website e.g. APRA, ASIC, or ATO.
- A copy or relevant extract of the legislation establishing the government superannuation fund sourced from a government website.
- A copy from the ACNC of information registered about the trust as a charity
- Annual report or audited financial statements.
- A certified copy of a notice issued by the ATO within the previous 12 months.
- A certified copy of the Trust Deed

For all other Unregulated trust (including Foreign trust), provide the following:

- A certified copy of the Trust Deed.  
**If the trustee is an individual**, please also provide verification documents for one trustee as listed under **Group A**.  
**If the trustee is a company**, please also provide verification documents for a company as listed under **Group D**.

### GROUP D – Companies

For Australian Registered Companies, provide **one** of the following (must clearly show the Company's full name, type (private or public) and ACN):

- A certified copy of the company's Certificate of Registration or incorporation issued by ASIC
- A copy of information regarding the company's licence or other information held by the relevant Commonwealth, State or Territory regulatory body e.g. AFSL, RSE, ACL etc.
- A full company search issued in the previous 3 months.
- If the company is listed on an Australian securities exchange, provide details of the exchange and the ticker (issuer) code.
- If the company is a majority owned subsidiary of a company listed on an Australian securities exchange, provide details of the exchange and the ticker (issuer) code for the holding company.

For Foreign Companies, provide **one** of the following:

- A certified copy of the company's Certificate of Registration or incorporation issued by the foreign jurisdictions in which the company was incorporated, established or formed.
- A certified copy of the company's articles of association or constitution.
- A copy of a company search on the ASIC database or relevant foreign registration body.

All of above must clearly show the company's full name, its type (i.e. public or private) and the ARBN issued by ASIC, or the identification number issued to the company by the foreign regulator.

In addition please provide verification documents for each beneficial owner (senior managing official and shareholder) as listed under **Group A**.

*A beneficial owner of a company is any customer entitled (either directly or indirectly) to exercise 25% or more of the voting rights, including a power of veto, or who holds the position of senior managing official (or equivalent).*

### GROUP E – Agents and Authorised Representatives

In addition to the above entity groups:

- If you are an **Individual Agent or Representative** – please also provide the identification documents listed under Group A.
- If you are a **Corporate Agent or Representative** – please also provide the identification documents listed under Group D.

All Agents and Authorised Representatives must also provide a certified copy of their authority to act for the investor e.g. the POA, guardianship order, Executor or Administrator of a deceased estate, authority granted to a bankruptcy trustee, authority granted to the State or Public Trustee etc.

## Additional Information

In most cases the information that you provide in this form will satisfy the AML/CTF Act, the US Foreign Account Tax Compliance Act ('FATCA') and the Common Reporting Standards ('CRS'). However, in some instances the Responsible Entity may contact you to request further information. It may also be necessary for the Responsible Entity to collect information (including sensitive information) about you from third parties in order to meet its obligations under the AML/CTF Act, FATCA and CRS.

## Declarations

When you complete this Application Form you make the following declarations:

- I/We have received the PDS and made this application in Australia.
- I/We have read the PDS to which this Application Form applies and agree to be bound by the terms and conditions of the PDS and the Constitution of the Fund in which I/we have chosen to invest.
- I/We have considered our personal circumstances and, where appropriate, obtained investment and / or taxation advice.
- I/We hereby declare that I/we are not a US Person as defined in the PDS.
- I/We acknowledge that (if a natural person) I am/we are 18 years of age or over and I am/we are eligible to hold units in the Fund in which I/we have chosen to invest.
- I/We acknowledge and agree that Equity Trustees have outlined in the PDS provided to me/us how and where I/we can obtain a copy of the Equity Trustees Group Privacy Statement.
- I/We consent to the transfer of any of my/our personal information to external third parties including but not limited to fund administrators, fund investment manager(s) and related bodies corporate who are located outside Australia for the purpose of administering the products and services for which I/we have engaged the services of Equity Trustees or its related bodies corporate and to foreign government agencies for reporting purposes (if necessary).
- I/we hereby confirm that the personal information that I/we have provided to Equity Trustees is correct and current in every detail, and should these details change, I/we shall promptly advise Equity Trustees in writing of the change(s).
- I/We agree to provide further information or personal details to the Responsible Entity if required to meet its obligations under anti-money laundering and counter-terrorism legislation, US tax legislation or reporting legislation and acknowledge that processing of my/our application may be delayed and will be processed at the unit price applicable for the Business Day as at which all required information has been received and verified.
- If I/we have provided an email address, I/we consent to receive ongoing investor information including PDS information, confirmations of transactions and additional information as applicable via email.
- I/We acknowledge that Equity Trustees does not guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund.
- I/We acknowledge that an investment in the Fund is not a deposit with or liability of Equity Trustees and is subject to investment risk including possible delays in repayment and loss of income or capital invested.
- I/We acknowledge that Equity Trustees is not responsible for the delays in receipt of monies caused by the postal service or the applicant's bank.
- If I/we lodge a fax application request, I/we acknowledge and agree to release, discharge and indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from any fax application.
- If I/we have completed and lodged the relevant sections on authorised representatives/agents on the Application Form then I/we agree to release, discharge and indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from Equity Trustees acting on the instructions of my/our authorised representatives, agents and/or nominees.
- If this is a joint application each of us agrees that our investment is held as joint tenants.
- I/We acknowledge and agree that where the Responsible Entity, in its sole discretion, determines that:
  - I/we are ineligible to hold units in a Fund or have provided misleading information in my/our Application Form; or
  - I/we owe any amounts to Equity Trustees, then I/we appoint the Responsible Entity as my/our agent to submit a withdrawal request on my/our behalf in respect of all or part of my/our units, as the case requires, in the Fund.

### Terms and conditions for collection of Tax File Numbers (TFN) and Australian Business Numbers (ABN)

Collection of TFN and ABN information is authorised and its use and disclosure strictly regulated by tax laws and the Privacy Act. Investors must only provide an ABN instead of a TFN when the investment is made in the course of their enterprise. You are not obliged to provide either your TFN or ABN, but if you do not provide either or claim an exemption, we are required to deduct tax from your distribution at the highest marginal tax rate plus Medicare levy to meet Australian taxation law requirements.

For more information about the use of TFNs for investments, contact the enquiries section of your local branch of the ATO. Once provided, your TFN will be applied automatically to any future investments in the Fund where formal application procedures are not required (e.g. distribution reinvestments), unless you indicate, at any time, that you do not wish to quote a TFN for a particular investment. Exempt investors should attach a copy of the certificate of exemption. For super funds or trusts list only the applicable ABN or TFN for the super fund or trust.

**When you sign this Application Form you declare that you have read and agree to the declarations above**

## Section 2 – Individual(s) or Individual Trustee(s)

Complete this section if you are investing in your own name or as an individual trustee.

**For AML documentary requirements please refer to page 2.**

### 2.1 Type of investor

Tick one box only and complete the specified parts of this section.

<input type="checkbox"/> Individual – complete 2.2	<input type="checkbox"/> Sole Trader – complete 2.2 and 2.4
<input type="checkbox"/> Jointly with another individual(s) – complete 2.2, 2.3 and 2.5	<input type="checkbox"/> Individual trustee for an individual – complete 2.2, 2.3 and 2.5 (if there is more than one individual trustee)
<input type="checkbox"/> Individual trustee for a trust – complete 2.2 and 2.3 (also complete section 4)	

### 2.2 Investor 1

Title	Given Name(s)	Surname
-------	---------------	---------

Telephone Number (Including Country Code)	Email
---	-------

Date of Birth (DDMMYY)	Tax File Number (TFN) – or exemption code
------------------------	---

Reason for TFN Exemption

#### Residential Address (not a PO Box)

Unit Number	Street Number	Street Name
-------------	---------------	-------------

Suburb	State	Post Code
--------	-------	-----------

Country of Birth

What is your occupation?

Do you hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?

- No  
 Yes, please give details

Are you a foreign resident for tax purposes?

- No  
 Yes, please advise country of residence

Do you hold dual citizenship?

- No  
 Yes, please advise which countries

### 2.3 Investor 2

Title	Given Name(s)	Surname
-------	---------------	---------

Telephone Number (Including Country Code)	Email
---	-------

Date of Birth (DDMMYY)	Tax File Number (TFN) – or exemption code
------------------------	---

Reason for TFN Exemption

#### Residential Address (not a PO Box)

Unit Number	Street Number	Street Name
-------------	---------------	-------------

Suburb	State	Post Code
--------	-------	-----------

Country of Birth

What is your occupation?

Do you hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?

- No  
 Yes, please give details

Are you a foreign resident for tax purposes?

- No  
 Yes, please advise country of residence

Do you hold dual citizenship?

- No  
 Yes, please advise which countries

#### 2.4 Sole Trader Details

Business Name (if applicable, in full)

Australian Business Number (ABN) (if obtained)\*

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Street Address

Suburb

State

Postcode

Country

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#### 2.5 Signing Authority

Please tick to indicate signing requirements for future instructions (e.g. withdrawals, change of account details, etc.)

- Only one investor required to sign  
 All investors must sign

\* See page 4 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs

### Section 3 – Partnerships

Complete this section if you are investing for a partnership or as a partner.

**For AML documentary requirements please refer to page 2.**

#### 3.1 General Information

Full Name of Partnership

Registered Business Names of Partnership (if any)

Country where Partnership is established

Tax File Number (TFN) – or exemption code

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Reason for TFN Exemption

#### 3.2 Type of Partnership

Is the partnership regulated by a professional association?

- Yes, please provide details (need only give information below for partners with a 25% or greater interest or, if there are no such partners, for just one partner)

Name of Professional Association

Membership Details

- No, provide number of partners

**Partner 1**

Title	Given Name (s)		Surname		
[ ]					
Telephone Number (including Country Code) (daytime)			Date of Birth (DDMMYY)		
[ ]			[ ]		
Unit	Street Number	Street Name (residential address)		Suburb	State
[ ]	[ ]	[ ]		[ ]	[ ]
Postcode		Country		Country of Birth	
[ ]		[ ]		[ ]	

Does this partner hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or is the partner an immediate family member or a business associate of such a person?

- No  
 Yes, please give details

[ ]

**Partner 2**

Title	Given Name (s)		Surname		
[ ]					
Telephone Number (including Country Code) (daytime)			Date of Birth (DDMMYY)		
[ ]			[ ]		
Unit	Street Number	Street Name (residential address)		Suburb	State
[ ]	[ ]	[ ]		[ ]	[ ]
Postcode		Country		Country of Birth	
[ ]		[ ]		[ ]	

Does this partner hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or is the partner an immediate family member or a business associate of such a person?

- No  
 Yes, please give details

[ ]

### Section 4 – Trust / Superannuation Fund

*Complete this section if you are investing for a trust or superannuation fund.*

**For AML documentary requirements please refer to page 2.**

**4.1 General Information**

Full Name of Trust or Superannuation Fund				
[ ]				
Full Name of Business (if any)			Country where Trust established	
[ ]			[ ]	
Tax File Number (TFN) – or exemption code				
[ ]				
Reason for TFN Exemption				
[ ]				

**4.2 Trustee Details**

How many trustees are there? [ ]

- Individual** - trustee(s) must complete Section 2 of this form  
 **Company** - trustee(s) must complete Section 5 of this form  
 **Combination** - trustee(s) from each investor type must complete the relevant section of this form

**4.3 Type of Trust**

**Registered Managed Investment Scheme**

Australian Registered Scheme Number (ARSN)

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**Regulated Trust** (including self-managed superannuation funds and registered charities that are trusts)

Name of Regulator (e.g. ASIC, APRA, ATO, ACNC)

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Registration/Licence Details

Australian Business Number (ABN)\*

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

**Other Trust (Unregulated)** (also complete section 4.4)

Please Describe


**4.4 Beneficiaries of an Unregulated Trust**

Complete Section 4.4 and 4.5 only if you ticked 'Other Trust' in 4.3

**Does the Trust Deed name beneficiaries?**

**Yes**, how many?

--

Provide the full name of each beneficiary who directly or indirectly is entitled to an interest of 25% or more in the trust

1	2
3	4

**No**, describe the class of beneficiary: (e.g. the name of the family group, class of unit holders, the charitable purpose of charity name)


\* See page 4 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.

**4.5 Beneficial Owners and other persons of interest in an Unregulated Trust**

Please provide the **full name** of any beneficial owner of the trust.

A beneficial owner is any individual who directly or indirectly has a **25% or greater interest** in the trust or a person who exerts **control over the trust**. This includes the **appointer** of the trust (who holds the power to appoint or remove the trustees of the trust. All beneficial owner(s) who meet the above definition will need to provide information and AML verification documents set out in Group A, F, G or H. Please provide beneficial owners as an attachment if there is insufficient space below:

1.	3.
2.	4.

Does any beneficial owner hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or is the beneficial owner an immediate family member or a business associate of such a person?

No

Yes, please give details

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Please provide the **full name** of the **settlor** of the trust where the initial asset contribution to the trust was greater than \$10,000 and the settlor is not deceased.

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

## Section 5 – Company / Corporate Trustee

Complete this section if you are investing for a company or where a company is acting as a trustee.

For AML documentary requirements please refer to page 2.

### 5.1 Company Type

- Australian Listed Public Company – complete 5.2
- Australian Proprietary Company or non-listed public company – complete 5.2 and 5.4
- Foreign Company – complete all sections

### 5.2 Company Details

Company Name ACN/ABN (if registered in Australia)

Tax File Number (TFN) – or exemption code

Reason for TFN Exemption

Given Name(s) of Contact Person

Telephone Number (Including Country Code) Email

Registered Office Street Address (Not PO Box) Suburb

State Post Code Country

#### Principal place of business in Australia

**Note for non-Australian companies registered with ASIC:** you must provide a local agent name and address if you do not have a principal place of business in Australia.

- Tick if the same as above, otherwise provide:

Registered Street Address (Not PO Box) Suburb

State Post Code

### 5.3 Additional Details for non-Australian Company

- Tick if the company is registered with ASIC

Australian Registered Body Number (ARBN)

- Tick if the company is registered with a foreign regulatory body

Name of Foreign Regulatory Body Company Identification Number Issued (if any)

Country of formation, incorporation or registration

Company type (eg private company)

Registered Company Address (Not PO Box) Suburb

State Post Code Country

### 5.4 Beneficial owners

**a. Senior Managing Official and controlling person: All proprietary or non-listed public domestic companies and foreign companies** must provide the full name of each senior managing official and controlling person of the company (such as the managing director or a senior executive who exerts control over the company i.e. authorised to sign on the company's behalf, make policy, operational and financial decisions):

1	2
3	4

If there are more than 4 directors please provide as an attachment.



**b. Shareholders and other beneficial owners: All proprietary or non-listed public domestic companies and foreign companies must** provide the full name of each shareholder and those who owns directly, indirectly, jointly or beneficially 25% or more of the company's issued capital.

1	2
3	4

If there are more than 4 shareholders please provide as an attachment.

Does any beneficial owner hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or is the beneficial owner an immediate family member or a business associate of such a person?

- No
- Yes, please give details

\* See **page 4** of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.

### Section 6 – Authorised representative or agent

Complete this section if you are completing this Application Form as an agent under a direct authority such as a Power of Attorney. You must also complete the section relevant to the investor/applicant that you are acting on behalf of.

**For AML documentary requirements please refer to page 2.**

#### 6.1 Appointment of Power of Attorney or other Authorised Representative

- I am an agent under Power of Attorney or the investor's legal or nominated representative - complete 6.2

Full name of authorised representative / agent

Title of role held with applicant

--	--

Signature

#### 6.2 Documentation

You must attach a valid authority such as a Power of Attorney, guardianship order, grant of probate, appointment of bankruptcy trustee etc:

- The document is an original or certified copy
- The document is signed by the applicant / investor or a court official
- The document is current and complete
- The document permits the attorney / agent / representative (you) to transact on behalf of the applicant / investor

## Section 7 – Financial adviser

By completing this section you nominate the named adviser as your financial adviser for the purposes of your investment in the Fund. You also consent to give your financial adviser / authorised representative / agent access to your account information unless you indicate otherwise by ticking the box below.

**For AML documentary requirements please refer to page 2.**

### 7.1 Financial adviser

I am a financial adviser completing this application form as an authorised representative or agent.

Name of Adviser

AFSL Number

--	--

Dealer Group

--

Name of Advisory Firm

--

Postal Address

Suburb

--	--

State

Post Code

Country

--	--	--	--	--	--

Email Address of Advisory Firm (required)

--

Email Address of Adviser

--

Business Telephone

Facsimile

--

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### 7.2 Financial Adviser Declaration

- I/We hereby declare that I/we are not a US Person as defined in the PDS.
- I/We hereby declare that the investor is not a US Person as defined in the PDS.
- I/We have completed an appropriate Customer Identification Procedure (CIP) on this investor which meets the requirements (per type of investor) set out above, **AND EITHER**
  - I/We have attached the relevant CIP documents; **OR**
  - I/We have not attached the CIP documents however I/We confirm that I/we have completed the AML/KYC checks on the applicant(s) in accordance to the AUSTRAC's requirements. I/We also agree to provide Equity Trustees the relevant CIP documents on request.

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Financial Adviser Signature

Date

### 7.3 Access to Information

Unless you elect otherwise, your financial adviser **will** be provided access to your account information or receive copies of statements and transaction confirmations.

- Please tick this box if you **DO NOT** want your financial adviser to have access to information about your investment.
- Please tick this box if you **DO NOT** want copies of statements and transaction confirmations sent to your adviser.

## Section 8 – INVESTMENT INSTRUCTIONS (All investors MUST complete)

### 8.1 Investment Details

#### Pentalpha Income for Life Fund (APIR ETL7981AU)

Full name investment to be held in (must include name of Applicant)

Mailing Address	Suburb
<input type="text"/>	<input type="text"/>

State	Post Code	Country
<input type="text"/>	<input type="text"/>	<input type="text"/>

Email Address	Phone
<input type="text"/>	<input type="text"/>

### Investment Amount

\$	<input type="text"/>	<input type="text"/>	<input type="text"/>	,	<input type="text"/>	<input type="text"/>	<input type="text"/>	,	<input type="text"/>	<input type="text"/>	<input type="text"/>	.	<input type="text"/>	<input type="text"/>
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The minimum initial investment in the Fund is \$500,000.

### 8.2 Distribution Instructions

We will automatically reinvest your distribution in units of your chosen fund if you do not make a selection between “reinvest distributions” and “pay distributions to the bank account below”. If you select to “pay distributions to the bank account below” for your distributions, please provide your bank details in section 8.3.

- Reinvest distributions**  
If you select this option your distributions will be reinvested in the Fund.
- Pay distributions to the bank account below**  
AUD-denominated bank account with an Australian domiciled bank

### 8.3 Investor Banking Details for Redemptions and Distributions (if applicable)(must match Applicant name)

Account name

Financial Institution

Branch (including Country)

BSB

Account Number

### 8.4 Payment Method

- Electronic Funds Transfer**

<b>Bank Name &amp; Address (including country)</b>	Australia and New Zealand Banking Group, 388 George Street, Sydney, Australia
<b>Account Name</b>	EQT Ltd ATF Pentalpha Income for Life Fund
<b>BSB Number</b>	012 006
<b>Account Number</b>	836 919 324
<b>Reference</b>	<Investor Name>

### 8.5 Elections

#### Annual Financial Report

- The annual financial report for the Fund will be available on [www.eqt.com.au](http://www.eqt.com.au) from 30 September each year, however, if you would like a hard copy of the annual financial report sent to you please tick the box.

#### Direct Marketing

Do you wish to receive marketing information from Equity Trustees (and Equity Trustees' related bodies corporate) about products and services that may be of interest to you? This information may be distributed by mail, email or other form of communication.

- Yes
- No

### 8.6 Purpose of Investment and Source of Funds

Please outline the purpose of investment (e.g. superannuation, portfolio investment, etc)

Please outline the source/s of initial funding and anticipated ongoing funding (e.g. salary, savings, business activity, financial investments, real estate, inheritance, gift, etc and expected level of funding activity or transactions)

## Section 9 – Foreign Account Tax Compliance Act (FATCA) & Common Reporting Standard (CRS) Self-Certification Form - Australia (All investors MUST complete)

### SECTION I - INDIVIDUALS

Please fill this Section I only if you are an individual. If you are an entity, please fill Section II.

**1. Are you a US citizen or resident of the US for tax purposes?**

- Yes: Provide your Taxpayer Identification Number (TIN) below. Continue to question 2

Investor 1	TIN	
Investor 2	TIN	

- No: Continue to question 2

**2. Are you a tax resident of any other country outside of Australia?**

- Yes: Provide the details below and skip to question 12. If resident in more than one jurisdiction please include details for all jurisdictions

		Country of Tax Residence	Tax Identification Number (TIN) or equivalent	Reason Code if no TIN provided
Investor 1	1			
	2			
	3			
Investor 2	1			
	2			
	3			

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A:** The country/jurisdiction where the entity is resident does not issue TINs to its residents
- Reason B:** The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason)
- Reason C:** No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction)

If **Reason B** has been selected above, explain why you are not required to obtain a TIN

Investor 1	
Investor 2	

- No: Skip to question 12

### SECTION II – ENTITIES

Please fill this Section II only if you are an entity. If you are an individual, please fill Section I.

**3. Are you an Australian Retirement Fund?**

- Yes: Skip to question 12
- No: Continue to question 4

**A. FATCA**

**4. Are you a US Person?**

- Yes: Continue to question 5
- No: Skip to question 6

**5. Are you a Specified US Person?**

- Yes: Provide your Taxpayer Identification Number (TIN) below and skip to question 7

TIN	
-----	--

- No: Please indicate exemption type and skip to question 7

Type: \_\_\_\_\_

**6. Are you a Financial Institution for the purposes of FATCA?**

- Yes: Provide your GIIN below and continue to question 7

GIIN	
------	--

If you do not have a GIIN, please provide your FATCA status below and continue to question 7

- Exempt Beneficial Owner  
Type: \_\_\_\_\_
- Deemed-Compliant FFI (other than a Sponsored FI or a Trustee Documented Trust)  
Type: \_\_\_\_\_
- Non-Participating FFI  
Type: \_\_\_\_\_
- Sponsored Financial Institution. Please provide the Sponsoring Entity's name and GIIN.  
Sponsoring Entity's Name: \_\_\_\_\_ Sponsoring Entity's GIIN: \_\_\_\_\_
- Trustee Documented Trust. Please provide your Trustee's name and GIIN.  
Trustee's Name: \_\_\_\_\_ Trustee's GIIN: \_\_\_\_\_
- Other  
Details: \_\_\_\_\_
- No: continue to question 7

**B. CRS**

**7. Are you a tax resident of any country outside of Australia or the US?**

- Yes: Provide the details below and continue to question 8. If resident in more than one jurisdiction please include details for all jurisdictions

	Country of Tax Residence	Tax Identification Number (TIN) or equivalent	Reason Code if no TIN provided
1			
2			
3			

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A:** The country/jurisdiction where the entity is resident does not issue TINs to its residents
- Reason B:** The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason)
- Reason C:** No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction)

If **Reason B** has been selected above, explain why you are not required to obtain a TIN

- No: Continue to question 8

**8. Are you a Financial Institution for the purposes of CRS?**

- Yes: Specify the type of Financial Institution below and continue to question 9
  - Reporting Financial Institution
  - Non-Reporting Financial Institution: Specify the type of Non-Reporting Financial Institution below
    - Trustee Documented Trust
    - Other: Please Specify \_\_\_\_\_

- No: Skip to question 10

**9. Are you an Investment Entity resident in a Non-Participating Jurisdiction for CRS purposes and managed by another Financial Institution?**

- Yes: Skip to question 11
- No: Skip to question 12

**C. NON-FINANCIAL ENTITIES**

**10. Are you an Active Non-Financial Entity (Active NFE)?**

- Yes: Specify the type of Active NFE below and skip to question 12
  - Less than 50% of the Active NFE's gross income from the preceding calendar year is passive income (e.g. dividends, distribution, interests, royalties and rental income) and less than 50% of its assets during the preceding calendar year are assets held for the production of passive income
  - Corporation that is regularly traded or a related entity of a regularly traded corporation

- Governmental Entity, International Organisation or Central Bank
- Other: Please Specify \_\_\_\_\_

No: You are a Passive Non-Financial Entity (Passive NFE). Continue to question 11

**D. CONTROLLING PERSONS**

**11. Does one or more of the following apply to you:**

- Is any natural person that exercises control over you (for corporations, this would include directors or beneficial owners who ultimately own 25% or more of the share capital) a tax resident of any country outside of Australia?
- If you are a trust, is any natural person including trustee, protector, beneficiary, settlor or any other natural person exercising ultimate effective control over the trust a tax resident of any country outside of Australia?
- Yes: Complete details below and continue to question 12

	Name	Date of Birth	Residential Address	Country of Tax Residence	TIN or equivalent	Reason Code if no TIN provided
1						
2						
3						

If there are more than 3 controlling persons, please list them on a separate piece of paper.

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A:** The country/jurisdiction where the entity is resident does not issue TINs to its residents
- Reason B:** The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason)
- Reason C:** No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction)

If **Reason B** has been selected above, explain why you are not required to obtain a TIN

No: Continue to question 12

**E. DECLARATION**

**12. Signature**

I undertake to provide a suitably updated self-certification within 30 days of any change in circumstances which causes the information contained herein to become incorrect.

I declare the information above to be true and correct.

**Investor 1**

Signature

Date

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Name of authorised representative

Name of entity/individual

**Investor 2**

Signature

Date

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Name of authorised representative

Name of entity/individual

## Section 10 – DECLARATIONS (All Investors MUST complete)

By signing as or on behalf of the Applicant, you make all the declarations set out above, in all sections.

### Applicant 1

Applicant Given Name(s)

Capacity

- Individual Signatory
- Director
- Executive Office
- Partner
- Sole Director / Secretary
- Authorised Signatory

Signature

Date

--	--	--	--	--	--	--

Company Seal (if applicable)

### Applicant 2

Applicant Given Name(s)

Capacity

- Individual Signatory
- Director
- Executive Office
- Partner
- Sole Director / Secretary
- Authorised Signatory

Signature

Date

--	--	--	--	--	--	--

Company Seal (if applicable)

### Application Checklist

- Have you completed all sections relevant to you (as set out in the introduction)?
- Have you nominated your financial adviser in section 7 (if applicable)?
- Have you provided certified copies of your identification documents or has your financial adviser completed this for you?
- Have you completed all other relevant details and SIGNED the Application Form?
- Have you read the NZ Warning Statement (for NZ investors only)?

If you can tick all of the boxes above, send the following:

- Completed Application Form;
- Certified copies of identification documents;

by post to:

Link Fund Solutions, Unitholder Services  
PO Box 5482  
Sydney NSW 2001  
Fax: +61 2 9221 1194

For additional applications the duly completed Application Form (including details regarding your direct credit payment) may be mailed to the postal address above.